Varco Pruden Buildings Systems Guide
Reference Information for Creating Successful Projects

- Ridge
- Roof System
- Roof Purlin
- Bay Spacing
- Eave Height
- Column
- Anchor Bolts
- Wall System
- Wall Girts

A Division of BlueScope Buildings North America
Varco Pruden
Buildings
Systems Guide

Reference Information

for Creating Successful
Projects
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Disclaimer:

The examples and illustrations in this manual are intended to support the discussion topic and in some cases may not be accurate for a condition being considered. They are generally true, but can always be found to not cover some given situation. They have been developed with particular loadings, dimensions, and codes, and are accurate for the situation intended. The charts showing percentages are meant to be approximate or to show the trend of the subject rather than an exact number for all.

With the many variables in construction: loading; geometry; customer preference; etc. it is often difficult to state that “If A is done, then B will result.” Therefore you should take advantage of the power of VPCommand to create varying building project scenarios for your customer.
Product Optimization

In today’s competitive environment it is more important than ever to combine your individual sales capability with strong product knowledge. This combination of skills will have a significant impact on the ability to achieve the sales and profit goals of your company while providing building solutions that meet your Customer’s needs.

Varco Pruden’s Systems Guide designed to:
- improve your product knowledge for optimum product utilization;
- deliver better pricing;
- and refresh and enhance your selling skills specific to VP products.

In any building or bidding opportunity there are three major goals:

- Make the Sale
- Make a Profit
- Meet the Needs of the Customer

All these goals must be met in order to have a successful project. Like the proverbial three-legged stool, if one of these goals is not met – the project will not be successful.

It is quite possible to:

- Make the Sale and Meet the Customer’s Needs and not make a Profit.
- Make the Sale, Make a Profit, and not meet the Customer’s Needs - which will result in an unhappy Customer with no opportunity for repeat or referral business.
- Meet the Needs of the Customer and Meet the Profit goals of the company, but the price of the project is too high in relation to the perceived value of the Customer resulting in no sale.
In most successful building solution cases, the key is proper communication and interaction with the Customer along with a creative product interpretation that provides the best overall value. A thorough understanding of VP products, construction methods, codes, and customer requirements is required in order to determine the optimum solution.

The purpose of this manual is to help VP Builders and Employees learn product applications that provide a competitive advantage in the market and help illustrate sales techniques that will improve interaction with customers.

The format of this manual adheres to the logical order of VP Command. Each section begins with suggested questions to obtain specific project information from your Customer. Following the questions are ideas and concepts that will help determine the best solution based on the answers to the questions.

Steel building systems follow the definition of a “system” in that independent items (frames, bracing, secondary, sheeting) act together to form a whole. Knowing how to use a building’s components will assist you in meeting the customer’s needs functionally and economically.

We hope the information in this manual becomes a valuable asset and tool in the selling, estimating, and preparation of proposals. The effort, as always, is to help our Builders and their Customers find The Ultimate Building Solution for their project.

General Information

The answers to these questions and others will give a foundation, from the first sales call, to help form opinions that will allow you to make decisions that will favor your company and the VP Buildings product in the
final proposal. Don’t overlook the opportunity to discover answers to questions that will give you an edge on the competition. This will lead to a successful project for everyone.

Questions for the Customer

- **Is a Design Professional involved?**
  - If so, in what stage are the plans or specifications?
  - Is there any flexibility in design or layout changes for process or use flow?
  - Is the design professional familiar with Metal Building Systems?
  - If not, do you plan to get one involved?
  - If not, will you consider design build?

- **Does the owner have Land and a site plan or survey?**
  - How is the building to be located on the site?
  - Is there a specific building shape required?
  - What are the zoning restrictions or covenants?
  - Wall material requirements?
  - Roof restrictions?
  - Mechanical locations?
  - Appearance?

- **Project requirements**
  - Appearance requirements?
  - Size?
  - Look?
  - Flexibility?
  - Future expansion?
  - Safety requirements?
  - How many Buildings in the project?
  - What is the end use of each building?
Questions for the owner

- Process for making the decision? How – Who – When - Criteria
- Lowest price vs. best value?
- Expectations of the Builder?
- How did you get my name / company?
- Who else are you talking to (competition)?
- Is the financing in place?
- What is the construction schedule?
- Is the job bonded?
- What are the contract terms?

Geometry

“What is the flexibility?” with regard to dimensions. Can we change anything to the advantage of the product or must we adhere to the given requirements?

- Questions for the Customer
- What dictates the geometry (width, length and eave height) of the building?
  - Clearances?
  - Equipment?
  - Processes (Process Flow or use)?
  - Floor Space (square footage)?
- Roof Pitch (single slope, gabled, unsymmetrical)
  - Appearance/ Flexibility – for change – are the dimensions locked in?
  - Site Drainage requirements?
- Skewed walls (Easement requirements and/or restrictions)
Geometry Optimization Concepts

- **The geometry** (width, length and eave height) of the building?
- **Clearances**
  - Verify the vertical and horizontal clearances that are needed and their locations. This can impact the eave height for vertical clearance and building width for horizontal clearance. Be clear to specify if clear is just at the haunch/knee area or is required throughout the entire length of the frame.
  - Sometimes it is less expensive to increase building width or eave height rather than hold stringent column or rafter depths.
  - For vertical clearances at interior areas it may be cost effective to increase roof pitch rather than raise eave height.
- **Equipment**
  - Understanding the process flow of equipment and building operations will allow the building size to be properly determined. Is there flexibility in the layout or flow?
- **Floor Space (square footage)**
  - Generally it is more economical if the smaller of the two plan dimensions is the width (frame span).

Basic Geometry

Varco Pruden standard dimensioning (width, length) is always dimensioned to the outside face of girts
(steel line) and the eave height is typically measured from finished floor to top of purlin line.

Width as the narrowest dimension - normally when inputting VP Buildings, the smallest dimension should be the width of the building. This will allow the frame to be less weight, cost, and also minimize endwall cost. Standard VP nomenclature is to express the width first followed by the length and finally by the height, such as: 50'x100'x20’. This would be the VP nomenclature for a building 50’ wide, 100’ long and 20’ height at the eave (using dimensions in 1/16” increments). [In some cases a building that is more square (equal width and length) may be more economical than a long narrow building.]

Pricing your building both ways, however, in

Plan “A” (making the lesser dimension the width) is normally more economical than Plan “B”. As with Geometry and other variables, results will vary depending on loading, etc. You should “run” various scenarios using VPCommand to get your desired result.

VPCommand will insure you get the best, desired result.

Inset girts could be used to obtain more horizontal clear dimension between frames with the same outside dimensions. Be sure to compare the
increase in cost to the girts due to simple span condition. On larger buildings with many girts it may make sense to increase the building’s overall width and length and use continuous/outset secondary to meet your clearance needs.

1-Building Loading (20psf Live, 20psf ground snow, 90mph wind)
(Note: Results will vary based upon your actual loading conditions and customer requirements inside the building.)

Roof Pitch (Single Slope, Gabled, Unsymmetrical)
- Appearance/Flexibility: See Frame section for effect of changing the roof pitch on each frame type.
  - Generally, gable roof slopes are more cost effective than single slopes. (See the chart on the following pages)
  - Unsymmetrical roof pitches may be desired when one area of the building requires greater clearance than other areas.
- **Site Drainage** requirements: Verify with customer the direction(s) for the roof water drainage. A restriction in direction could dictate using a single slope roof vs. a gabled roof.

**Roof Height Change or Floor Elevation Change**
- For sites that are not level, it may be more economical to consider floor elevation changes or roof height changes to minimize column lengths.

**Single Slope vs. Gable Slope**
- Gable slope buildings are less expensive than single slope buildings in many cases.
- Gables are more economical when the building loads are heavier.
- Gables typically offer larger savings in wider buildings than narrow buildings.
- As always, building codes have some impact on this comparison.

**Note:** Chart shows the % increase in dollars of Single Slope buildings compared to the price of Gable buildings. All buildings represented in the chart were priced using the same geographic location (20psf Live, 20psf ground snow, 90mph wind). Pricing your buildings multiple ways using VPCommand will insure the best result.
Skewed walls (Easement requirements and/or restrictions)
- You may have to quote a skewed wall due to easement and/or site restrictions.
- This is not economical on a per square foot building cost on the building but it does offer the maximum use of the site. Sometimes VP’s ability to provide skewed walls gives us a competitive edge over the competition.
- Skewed endwalls are generally more economical than skewed sidewalls. Additional support beams are typically required at skewed sidewalls for purlin support at the eave.
- Irregular shapes can be modeled in VP Command for unusual site conditions.

Hips and valleys can be input in VP Command where pricing is optimized. The use of VP Command generated hips and vallies is often a competitive
advantage over manual design and detailing of the structure.

- Hips and Valleys are generally more economical if symmetrical (45°), rather than skewed.
- The ability to utilize the pre-defined shapes in VP Command minimizes the input for the project. Custom shapes can be input as required.

**Starting Eave Height for Clearances in VP Command**

Many projects require a minimum or specified clearance under the frame of the building.

To get the dimension that is required is a “trial and error” procedure. There are various ways to achieve the required frame clearance on a Building using VP Command. Use the following chart to determine an additional dimension to add to the required clear dimension to get a starting eave height dimension when inputting the job into VP Command. Once the job is run, review the clear dimension designed and make and adjustments as needed. Rerun the job until you are satisfied with the dimensions.

Another method is to specify the depth of the rafter that will yield the required clearance. This method will usually result in a non-competitive (pricewise) design if you restrict the depth less than the program chooses. Input the job and transfer the project for Interactive Frame Design (IA) assistance with a note in the “frames note” section describing what you want. The designer will attempt to design the frame for what is required and return the frame to you based on the starting eave height you have input.

Request assistance from your VP Service Team to help determine the correct eave height to satisfy the requirements.
Clear Eave Height Guidelines for Input Eave Height into VPC:

**Guidelines for starting:**
Approximate frame add on dimensions to reach a specified clearance

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<td>3'-0&quot;</td>
<td>3'-0&quot;</td>
</tr>
<tr>
<td></td>
<td>250</td>
<td>2'-0&quot;</td>
<td>3'-0&quot;</td>
<td>3'-0&quot;</td>
<td>3'-0&quot;</td>
<td>3'-0&quot;</td>
</tr>
<tr>
<td></td>
<td>300</td>
<td>3'-0&quot;</td>
<td>3'-0&quot;</td>
<td>3'-0&quot;</td>
<td>3'-0&quot;</td>
<td>3'-0&quot;</td>
</tr>
<tr>
<td>Continuous Truss</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>CT-1, 2, 3, 4</td>
<td>80-140</td>
<td>2'-0&quot;</td>
<td>2'-0&quot;</td>
<td>2'-0&quot;</td>
<td>2'-0&quot;</td>
<td>2'-0&quot;</td>
</tr>
<tr>
<td>UniBeam</td>
<td>30-60</td>
<td>2'-0&quot;</td>
<td>2'-0&quot;</td>
<td>2'-0&quot;</td>
<td>2'-0&quot;</td>
<td>2'-0&quot;</td>
</tr>
<tr>
<td>Truss Beam</td>
<td>30-40</td>
<td>2'-0&quot;</td>
<td>2'-0&quot;</td>
<td>2'-0&quot;</td>
<td>2'-0&quot;</td>
<td>2'-0&quot;</td>
</tr>
<tr>
<td></td>
<td>50-90</td>
<td>3'-0&quot;</td>
<td>3'-0&quot;</td>
<td>3'-0&quot;</td>
<td>3'-0&quot;</td>
<td>3'-0&quot;</td>
</tr>
<tr>
<td></td>
<td>100-120</td>
<td>4'-0&quot;</td>
<td>4'-0&quot;</td>
<td>4'-0&quot;</td>
<td>4'-0&quot;</td>
<td>4'-0&quot;</td>
</tr>
</tbody>
</table>

*If additional collateral loads are used, simply add the amount to the Live Load*
Notes:
Attachments

What appearance options will be required for the building?

Questions for the Customer

Appearance considerations for attachments

- Piggyback canopy?
- Built-up canopy?
- Façade?
- Parapet?
- Soffit?
- Rake extension?

Optimization Concepts - Appearance considerations

- Piggyback canopy
  - Piggyback canopies can be more economical than built-up canopies for canopies up to 6 ft. maximum projection.
  - Piggyback canopies with a soffit make a nice clean canopy by hiding all beams and secondary.

- Built-up Canopy
  - A built-up canopy requires a canopy beam and additional flashing under the canopy.
  - Not quite as clean as the Piggyback
  - A built-up canopy can span up to 20 ft. or greater. However, on the larger spans, a lean-to is more cost efficient.
  - A soffit can be installed under the built-up canopy but is not required.
Piggyback canopies are appropriate for cantilevers up to 6’ maximum projection while built-up beam canopies can extend to larger lengths. Both have advantages to be considered. For small overhangs the Piggy Back Canopy is a better choice than the beam canopy. Piggyback canopies combined with roof extensions are cleanly trimmed and sheeted to hide primary and secondary framing.

**Rake or Roof extension**
- A Rake Extension must be on an endwall.
- A Rake extension can be cantilevered purlins or bolt on. Generally, a cantilevered rake extension can only span up to 6’. Spans beyond 6’ require a bolt on extension.
- The outside edge of a rake extension does not have to be straight; they can be skewed, however, a skewed rake extension is more costly than a straight extension.
- A rake extension can be used with or without a soffit. Only add a soffit if it is required.

**Façade**
- The open façade, if allowed, is more economical than the closed façade. The open façade is held outside of the building line and standard gutters can
be used. A closed facade requires multi-gutter and is considerably more expensive.

- Endwall facades are normally closed facades, but can be open if required.
- The sloped-mansard façade is generally the most expensive façade system and should be avoided when possible. It is more difficult and costly to erect.
- Many times extending the sidewall above the roofline will serve the same function as a façade at a reduced cost. (See parapets)
- When using the FSX façade a minimum projection of 2'-0" is required to keep the multi-gutter outside of the building line.

**Parapet**

- A parapet is a wall extension above the roofline. Typically there is no break in the wall plane.
A parapet requires some type of back sheeting. The back sheeting can be galvalume material rather than the painted wall material.

- A parapet can be stepped rather than full height to save material on large buildings. Locate the step at a column.
- A parapet may be used instead of a Façade.
- Changing the wall girt system to an inset/outset condition with a parapet condition, can accomplish the desired look at less cost than a façade.
Soffit

- Soffits are located below canopies, rake extensions, facades, overhangs, and in building wall offset conditions.
- Additional framing is required for the support of the soffit panels unless the soffit can be attached directly to the bottom of the purlins.
- Many panels are available for use as soffits.
  - Panel Rib and Vee Rib are the most economical panels.
- Soffit in VPCommand is input within the Liner folder. VPCommand considers the panel on the back side of the main wall or roof as Liner.
- If the majority of your canopies / rake extensions require soffit panel you should add these items to your VP Command “Default” files so that soffit will automatically be provided.
Notes:
Loading

The building will have to be designed to meet local codes and requirements, but are there any special requirements the customer will require? How does the loading impact the project?

Questions for the Customer

Site location and topography for the building
(for code information)
- Wind exposure on the site?
- Collateral loads (examples)?
- Ceiling Types (Acoustical, Plaster, etc.)?
- Sprinkler Lines?
- Lighting?
- HVAC Ducts?
- Will special deflection requirements need to be considered?

Optimization Concepts

The answer to the questions allows the opportunity to consider the various aspects that pertain to loading.

Codes

- Governing Building Code: It is important to be knowledgeable about the governing code that applies to the project location.

Building Use

- The building use can impact the loading factors for the project
- Essential facilities, hazard material storage or buildings intended for high occupancy etc., will require higher load factors.
- Low hazard / agricultural buildings will decrease the cost.
Note: Building Use sampling building size 100x200x20, 20psf Live, 20spf Ground Snow, 90mph wind. As always, your specific loading and geometry will impact the price of the project.

**Importance Factors**

<table>
<thead>
<tr>
<th>Load Type</th>
<th>Standard Occ.</th>
<th>Special Occ.</th>
<th>Essential Occ.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Snow</td>
<td>1.0</td>
<td>1.1</td>
<td>1.2</td>
</tr>
<tr>
<td>Wind</td>
<td>1.0</td>
<td>1.15</td>
<td>1.15</td>
</tr>
<tr>
<td>Seismic</td>
<td>1.0</td>
<td>1.25</td>
<td>1.5</td>
</tr>
</tbody>
</table>

**Snow Exposure Factor**

- Fully Exposed = 0.90
- Partially Exposed = 1.0
- Sheltered = 1.1

**Thermal Factor**

- Ct = 0.85 (heated, green house)
- Ct = 1.0 (heated)
- Ct = 1.1 (just above freezing)
- Ct = 1.2 (unheated)

**Loads**

- Live load (most building codes allow a 20 psf reducible live load; the snow load may govern
building design.) Some local codes require something higher.

- The higher the load the higher the cost, the lower the load the lower the cost.
- If the specified live load is higher than the governing code minimum, you need to question the reasons.
- If the collateral loads are incorrectly included in the live load you need to separate them.
- Use live load reduction whenever possible to potentially reduce the cost.

*All codes allow reductions (except for a few cities). Make sure you are using the loading requirements for the jobsite.*

**Comparison of Full LL vs Reduced LL**

<table>
<thead>
<tr>
<th>Relative Cost</th>
<th>Full LL</th>
<th>Reduced</th>
<th>Full LL</th>
<th>Reduced</th>
</tr>
</thead>
<tbody>
<tr>
<td>High</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Low</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Collateral Load**

The charts related to collateral loads (shown later in this section) were taken from the “help section” of VP Command and represent typical collateral loads. This is intended as a reference only.
When the collateral loading conditions on a portion of the building differs substantially from the base collateral building load, then an area representing the difference should be input into VP Command to optimize the design. For example, a project has 5 pounds per square foot (psf) collateral load with a specific area containing 8 psf collateral load – define the area (as a special load) and add the 3 lbs - difference to equal 8. Location of the specified area for the collateral load near a frame line or interior column lowers the impact over loads placed in the center of the bay.

**Special Collateral Loads and Point Loads**

The chart shows the relative price of the frame with a 5 k$^1$ load at different locations on the rafter. (Note the clear span rigid frame shows more savings than the CB frame.) It is important to the economy of the building to locate concentrated loads near supports rather than at mid bay or span. Even more savings is possible if the loads are located near frame lines or columns.

$^1$ K (Kip) equal to 1,000 pounds.
Note: Examples of special collateral loads include, sprinkler, line loads, cable trays, and catwalks. Examples of Point Loads include mechanical units, basketball goals, and scoreboards.

## Wind Load

- Exposure “B” is defined as Urban and suburban areas, wooded areas, or other terrain with numerous closely spaced obstructions having the size of single-family dwellings or larger.
- Exposure “C” is defined as Open terrain with scattered obstructions having heights generally less than 30 ft.
- Exposure “D” is defined as flat, unobstructed areas exposed to wind flowing over open water (excluding shore-lines in hurricane prone regions) for a distance of at least 1 mile.
- Exposure “C” (open terrain) is more severe than exposure “B”.
- Wind Exposure “B” generates the most cost effective designs and is acceptable for most areas of construction. Verify with your building code officials who will many times state what the exposure is for a particular job site.
- Buildings which have open walls or partially open walls must be designed accordingly. Open and
partially open conditions can greatly affect the design of the building components. Consult with your VP Estimating Department.

- Horizontal drift criteria are based on a 10-year mean recurrence interval. If the project specifications call for something else, you need to contact your VP Service Center for assistance.
- Always remember that defining horizontal drift requirements can be very expensive.
Dead loads

- Other roof construction impacts the dead load
- Built up deck, roof by others, rubber roof, or specific dead load included in the building specs.
- The weight of the mezzanine structure and floor system is considered dead loads.
Snow loads

- Ground snow loads and roof snow loads are not the same. Using the wrong snow load can make a significant difference in the price of the building.

- If a specification does not define the Snow Load as either Ground or Roof you need to have this clarified.
- Roof snow load is a percentage of the ground snow load.
- Specify the proper snow exposure factor (fully exposed; partially exposed; or sheltered)
- VP Command calculates the required snow build up at roof height changes which are correctly input. If a new building is to be constructed adjacent to an existing building with a higher roof, you must add adequate loading for this snowdrift or build up condition [or input a shape into VPC to represent the existing building(s)].
Note: Charts are for reference only. Your specific loading and building geometry will impact final results.
Seismic Loads

- Accurately input the seismic zone. Ss; S1; and Soil Profile.
- The additional weight of masonry and tilt walls supported by our structure adversely affects the cost of the structure in higher seismic zones.
- For larger projects with high seismic loads contact your VP Service center for additional bracing options.
- If the project has concrete or masonry walls contact your VP service center to discuss the possibility of using those walls as shear walls to reduce bracing cost.

Deflection Criteria

- Building deflection and drift requirements may greatly impact the design and cost of the structure.
- More restrictive drift and deflection requirements can increase project cost.

VP Command Building \textit{Loading / Loads and Codes / Deflection conditions} lists a variety of wall conditions.
- Question specs that are stricter than code
- Contact your VP support person for assistance.
- Look at partial walls impact.

<table>
<thead>
<tr>
<th>Specified Deflection</th>
<th>H/60</th>
<th>H/100</th>
<th>H/200</th>
</tr>
</thead>
<tbody>
<tr>
<td>20</td>
<td>4”</td>
<td>2.4”</td>
<td>1.2”</td>
</tr>
<tr>
<td>25</td>
<td>5”</td>
<td>3”</td>
<td>1.5”</td>
</tr>
<tr>
<td>30</td>
<td>6”</td>
<td>3.6”</td>
<td>1.8”</td>
</tr>
<tr>
<td>35</td>
<td>7”</td>
<td>4.2”</td>
<td>2.1”</td>
</tr>
<tr>
<td>40</td>
<td>8”</td>
<td>4.8”</td>
<td>2.4”</td>
</tr>
</tbody>
</table>

Allowable Movement

**Lateral Deflection**

**Definitions and Background**

There are two types of lateral deflection limits: Building drift and In-span deflection of a vertical wall.

The following are definitions that are often used with lateral deflection limits:

**Bare Frame Deflection.** Typical building drift or frame sidesway criteria expresses lateral movement in terms of "bare frame" deflection. Bare frame deflection considers the stiffness of the frame alone without any help from the roof or wall diaphragm or column base fixety in most cases.

Actual lateral deflections of completed buildings are less than theoretical calculations for "bare frames". The MBMA Building Systems Manual goes into great detail on this subject in Section C5.6 and Appendix A6. The MBMA Manual and the AISC's Design Guide #3 "Serviceability Design Considerations for Low Rise Buildings" both recommend using a 10-year mean
recurrence wind pressure instead of 50-year when calculating lateral deflections.

**Ten-Year Wind**: A 10-year wind pressure can be approximated by 75% of the 50-year wind pressure. AISC's Serviceability paper explains the philosophy behind the 10-year wind: "Ten year recurrence interval winds are recommended due to the non-catastrophic nature of serviceability issues and the need to provide a standard consistent with day-to-day behavior and average perceptions. Fifty-year winds are special events."

**Frame Load Sharing**: Frame load sharing is an economical design method to reduce the effects of concentrated lateral loads (lateral crane loads) applied on one frame. A lateral force applied to one frame may be distributed to the frames on either side by roof rod bracing or some other physical means. Frame load sharing does not apply to lateral wind or seismic loads. Further discussion of frame load sharing will be addressed in the later section on Crane Buildings.
Load Definition Summary

**Dead** - Permanent load due to the weight of the metal building system itself including the roof panels, insulation, purlins, and primary frames.

**Collateral** - Additional dead loads, other than the weight of the building system itself, such as sprinklers, mechanical and electrical systems and ceilings. Collateral loads may be either uniformly distributed or concentrated loads and may not always be located in the same place during the lifetime of the structure.

**Roof Live** - Temporarily applied roof loads, typically (but not always) erection load or an unspecified minimum live load as required by the governing building code. This would be a uniform load over the entire roof area.

**Alternate Span Live** - Temporarily applied roof loads to adjacent or alternate spans of a continuous beam (i.e. rafter loading between interior columns). This type of loading condition could occur during erection of a building.

**Snow** - The load induced by the weight of snow on the structure. Unbalanced Snow - Removing one slope live load of a gable roof, and leaving load on the other side.

**Wind** - The pressure and suctions on wall and roof areas caused by wind velocities acting in any direction.

**Seismic** - The horizontal and vertical force acting on a structural system due to the action of an earthquake.

**Floor Live** - Temporarily applied loads on a floor such as people, furniture, machines, etc.

**Floor Dead** - Permanent loads due to the weight of the structure including framing, decking and flooring materials.
**Auxiliary Live** - All dynamic live loads such as cranes and material handling systems. Auxiliary loads are usually concentrated loads that require special design considerations.

**Auxiliary Dead** - Permanent dead load of cranes and material handling systems.

**Rain** - Loads imposed on a structure by rainwater standing or running on a roof or mixing with existing snow.

**Temperature** - Stresses put on building components due to changes in temperature.

---

**Load Abbreviations**

**Special Loads (examples)**
- Basketball Goals
• Fall Protection
• HVAC Equipment Location
• Cranes / Monorails
• Cable Trays
• Future use for the building structure
• Future Additions (Lean-to’s, additional bays, etc.)
• Future Loading Changes

Site location for the building (for code information)
• Exposure on the site (see Wind and Snow sections)
• Possible impact from snow drift load from adjacent structures

Collateral loads (examples)
• Ceiling Types (Acoustical, Plaster, etc.)
• Sprinklers Lines
• Lighting
• HVAC Duct

Special deflection requirements need to be considered
• Horizontal and vertical deflection criteria greatly impact the building cost.
• See serviceability chart for recommendations
Future use for the building structure

- Future Additions (Lean-to’s, add bays, etc.)
- Future Loading Changes

### Approximate weights for collateral materials

<table>
<thead>
<tr>
<th>Material</th>
<th>Lbs. PSF</th>
</tr>
</thead>
<tbody>
<tr>
<td>Walls</td>
<td></td>
</tr>
<tr>
<td>4” Brick</td>
<td>40</td>
</tr>
<tr>
<td>6” Brick</td>
<td>60</td>
</tr>
<tr>
<td>8” Brick</td>
<td>80</td>
</tr>
<tr>
<td>12” Brick</td>
<td>120</td>
</tr>
<tr>
<td>Hollow Concrete Block (Heavy Aggregate)</td>
<td></td>
</tr>
<tr>
<td>4”</td>
<td>30</td>
</tr>
<tr>
<td>6”</td>
<td>43</td>
</tr>
<tr>
<td>8”</td>
<td>55</td>
</tr>
<tr>
<td>12 1/2”</td>
<td>80</td>
</tr>
<tr>
<td>Hollow Concrete Block (Light Aggregate)</td>
<td></td>
</tr>
<tr>
<td>4”</td>
<td>21</td>
</tr>
<tr>
<td>6”</td>
<td>30</td>
</tr>
<tr>
<td>8”</td>
<td>58</td>
</tr>
<tr>
<td>12”</td>
<td>55</td>
</tr>
<tr>
<td>Window, glass, frame, &amp; sash</td>
<td>55</td>
</tr>
<tr>
<td>Roofs</td>
<td></td>
</tr>
<tr>
<td>Copper or Tin</td>
<td>1</td>
</tr>
<tr>
<td>Corrugated steel</td>
<td>See Manufacture</td>
</tr>
<tr>
<td>3-ply ready roofing</td>
<td>1</td>
</tr>
<tr>
<td>5-ply felt and gravel</td>
<td>5 1/2</td>
</tr>
<tr>
<td>5-ply felt and gravel</td>
<td>6</td>
</tr>
<tr>
<td>Shingles</td>
<td></td>
</tr>
<tr>
<td>Wood</td>
<td>2</td>
</tr>
<tr>
<td>Asphalt</td>
<td>3</td>
</tr>
<tr>
<td>Clay tile</td>
<td>9 - 14</td>
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<tr>
<td>Slate 1/4”</td>
<td>10</td>
</tr>
<tr>
<td>Sheathing</td>
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</tr>
<tr>
<td>Wood 3/4”</td>
<td>3</td>
</tr>
<tr>
<td>Gypsum 1”</td>
<td>4</td>
</tr>
<tr>
<td>Insulation (per 1” thick)</td>
<td></td>
</tr>
<tr>
<td>Loops</td>
<td>1/2</td>
</tr>
<tr>
<td>Poured-in-place</td>
<td>2</td>
</tr>
<tr>
<td>Rigid</td>
<td>1 1/2</td>
</tr>
</tbody>
</table>

The approximate weights listed are commonly used for calculating the weight of non-steel materials, per the latest AISC manual. Weights are measured in pounds per square foot. The above weights are average weights based on typical building materials obtained from standards accepted by the construction industry. The weights of specific materials to be used on any specific project should be verified. Weights of raw materials and material make-up vary from region to region and manufacturer to manufacturer.

Reference Figure 4.1.01
Additional Weights for use from Reference Material in VP Command

The above weights are average material weights only based on typical building materials obtained from standards accepted by the construction industry. The weights of specific materials to be used on any specific project should be verified based on the actual materials to be used.

Actual “in-place weights” should be confirmed with the Engineer of Record, or the appropriate building code official.
**Note:** These are Material Weights only. Any in-place weight must be confirmed with the Engineer of Record, or the appropriate Building Department.

<table>
<thead>
<tr>
<th>BRICK &amp; BLOCK MAS ONRY</th>
<th>PSF</th>
</tr>
</thead>
<tbody>
<tr>
<td>4” brickwork</td>
<td>40</td>
</tr>
<tr>
<td>4” concrete block, stone or gravel</td>
<td>34</td>
</tr>
<tr>
<td>4” concrete block, lightweight</td>
<td>32</td>
</tr>
<tr>
<td>4” concrete block, stone or gravel</td>
<td>46</td>
</tr>
<tr>
<td>4” concrete block, lightweight</td>
<td>33</td>
</tr>
<tr>
<td>6” concrete block, stone or gravel</td>
<td>50</td>
</tr>
<tr>
<td>6” concrete block, lightweight</td>
<td>31</td>
</tr>
<tr>
<td>8” concrete block, stone or gravel</td>
<td>55</td>
</tr>
<tr>
<td>8” concrete block, lightweight</td>
<td>35</td>
</tr>
<tr>
<td>12” concrete block, stone or gravel</td>
<td>85</td>
</tr>
<tr>
<td>12” concrete block, lightweight</td>
<td>55</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>CONCRETE</th>
<th>PCF</th>
</tr>
</thead>
<tbody>
<tr>
<td>Plain cement</td>
<td>108</td>
</tr>
<tr>
<td>Plain expanded slag aggregate</td>
<td>100</td>
</tr>
<tr>
<td>Plain expanded clay</td>
<td>90</td>
</tr>
<tr>
<td>Plain slag</td>
<td>122</td>
</tr>
<tr>
<td>Plain stone and cast stone</td>
<td>144</td>
</tr>
<tr>
<td>Reinforced stone</td>
<td>131</td>
</tr>
<tr>
<td>Reinforced slag</td>
<td>138</td>
</tr>
<tr>
<td>Reinforced stone</td>
<td>150</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>FINISHED MATERIALS</th>
<th>PSF</th>
</tr>
</thead>
<tbody>
<tr>
<td>Acoustical tile, unsupported per 1/2”</td>
<td>0.8</td>
</tr>
<tr>
<td>Acoustical wallboard, per sheet</td>
<td>0.8</td>
</tr>
<tr>
<td>Cement ward, per 1’</td>
<td>12</td>
</tr>
<tr>
<td>Fiberglass, per 1’</td>
<td>0.15</td>
</tr>
<tr>
<td>Gypsum wallboard, per 1/2”</td>
<td>0.7</td>
</tr>
<tr>
<td>Marble and patterned</td>
<td>25 to 30</td>
</tr>
<tr>
<td>Plaster, per 1/2”</td>
<td>4</td>
</tr>
<tr>
<td>Plaster on wood lath</td>
<td>4.5</td>
</tr>
<tr>
<td>Plaster expanded with lath</td>
<td>3</td>
</tr>
<tr>
<td>Plywood, per 1/2”</td>
<td>10</td>
</tr>
<tr>
<td>Tile, glazed or unglazed</td>
<td>1.5</td>
</tr>
<tr>
<td>Tile, ceramic mosaic, 3/16”</td>
<td>3</td>
</tr>
<tr>
<td>Quarry tile, 1/4”</td>
<td>2.5</td>
</tr>
<tr>
<td>Quarry tile, 3/4”</td>
<td>5.5</td>
</tr>
<tr>
<td>Terrazzo, 1/2” in stone concrete</td>
<td>6</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>GLASS</th>
<th>PSF</th>
</tr>
</thead>
<tbody>
<tr>
<td>Polished plate, 1/4”</td>
<td>3.58</td>
</tr>
<tr>
<td>Polished plate, 1/2”</td>
<td>6.56</td>
</tr>
<tr>
<td>Double strength, 1/8”</td>
<td>16 oz.</td>
</tr>
<tr>
<td>Sheet A, B, 1/16”</td>
<td>45 oz.</td>
</tr>
<tr>
<td>Pewter, B, 1/16”</td>
<td>32 oz.</td>
</tr>
<tr>
<td>Screen plain, 5/8” with airspace</td>
<td>3.15</td>
</tr>
<tr>
<td>Wire, 1/4”</td>
<td>3.5</td>
</tr>
<tr>
<td>Glass block</td>
<td>18</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>LIGHTWEIGHT CONCRETE</th>
<th>PSF</th>
</tr>
</thead>
<tbody>
<tr>
<td>Acoustics</td>
<td>50 to 60</td>
</tr>
<tr>
<td>Cinder till</td>
<td>30</td>
</tr>
<tr>
<td>Expanded clay</td>
<td>85 to 100</td>
</tr>
<tr>
<td>Expanded shale-cone</td>
<td>165 to 170</td>
</tr>
<tr>
<td>Perlite</td>
<td>35 to 50</td>
</tr>
<tr>
<td>Pumice</td>
<td>60 to 90</td>
</tr>
<tr>
<td>Vermiculite</td>
<td>25 to 50</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>MORTAR &amp; PLASTER</th>
<th>PCF</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mason, mortar</td>
<td>116</td>
</tr>
<tr>
<td>Plaster, gypsum, sand</td>
<td>104 to 120</td>
</tr>
<tr>
<td>Plaster, gypsum, perlite, vermiculite</td>
<td>50 to 25</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>ROOFING</th>
<th>PSF</th>
</tr>
</thead>
<tbody>
<tr>
<td>Roofing</td>
<td>6.5</td>
</tr>
<tr>
<td>Concrete roof tile</td>
<td>9.5</td>
</tr>
<tr>
<td>Copper</td>
<td>1.5 to 2.5</td>
</tr>
<tr>
<td>Corrugated iron</td>
<td>2</td>
</tr>
<tr>
<td>Deck, steel, rolled roofing or insulation</td>
<td>2.2 to 3.6</td>
</tr>
<tr>
<td>Gypsum, asbestos</td>
<td>1.7 to 3.8</td>
</tr>
<tr>
<td>Shingles, wood</td>
<td>2.0 to 3</td>
</tr>
<tr>
<td>Slate, 3 1/8” to 1/4”</td>
<td>7 to 9.5</td>
</tr>
<tr>
<td>Slate, 1 5/8” to 1/2”</td>
<td>14 to 18</td>
</tr>
<tr>
<td>Seamless metal</td>
<td>2.5</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>STONE (ASHLAR)</th>
<th>PCF</th>
</tr>
</thead>
<tbody>
<tr>
<td>Granite, basalt, crystalline</td>
<td>165</td>
</tr>
<tr>
<td>Limestone, oolite</td>
<td>135</td>
</tr>
<tr>
<td>Marble</td>
<td>173</td>
</tr>
<tr>
<td>Sandstone, limestone</td>
<td>144</td>
</tr>
<tr>
<td>Slate</td>
<td>172</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>STONE &amp; VENEER</th>
<th>PSF</th>
</tr>
</thead>
<tbody>
<tr>
<td>2” granite, 1/2” purging</td>
<td>30</td>
</tr>
<tr>
<td>4” granite, 1/2” purging</td>
<td>39</td>
</tr>
<tr>
<td>6” limestone facing, 1/2” purging</td>
<td>50</td>
</tr>
<tr>
<td>4” sandstone or limestone, 1/2” purging</td>
<td>49</td>
</tr>
<tr>
<td>1” marble</td>
<td>12</td>
</tr>
<tr>
<td>1” slate</td>
<td>10</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>SUSPENDED CEILINGS</th>
<th>PSF</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mineral fiber tile, 3/4” x 12” x 12”</td>
<td>1.2 to 5.7</td>
</tr>
<tr>
<td>Mineral board, 5/8” x 24” x 24”</td>
<td>1.4</td>
</tr>
<tr>
<td>Acoustical plaster on gypsum lath base</td>
<td>10 to 11</td>
</tr>
</tbody>
</table>
Strength and Serviceability

Building codes and specifications require that every building be designed to satisfy two fundamental criteria – strength and serviceability.

Strength

The building must be designed with adequate strength to resist all environmental and user-imposed loads without structural failure. Structural failure is generally defined as a condition in which one or more of the structural elements of the building lose their ability to resist the forces that they are required to carry in order to maintain the integrity of the building. Structural failures often result in significant problems ranging from roof leaks to total collapse and can pose a threat to property and life.

Serviceability

Each structural system within the building must be designed to provide appropriate serviceability. This means that the structural systems must be able to perform their intended functions without interfering with the buildings operations. For example, a floor system must be designed with the appropriate amount of stiffness. In some cases, when the designer has failed to adequately consider this issue, floor vibrations have been so perceptible that building occupants have refused to work in the building.

In most cases serviceability problems don’t represent any immediate danger of structural failure. However, serviceability problems have the potential to significantly reduce a building’s usefulness. Therefore, serviceability considerations are often equally as important in the design of a building as its strength.

The AISC's Design Guide #3 "Serviceability Design Considerations for Low Rise Buildings" describes the difference between the two limit states and gives some guidelines.
The serviceability limits on the following pages are recommended guidelines for the design of building components and are based on the AISC's Design Guide #3 "Serviceability Design Considerations for Low Rise Buildings." These values may be overridden by any specifications, applicable local building code criteria, or owner's choice. The criteria set in this document provide recommendations for customer consideration.

Most buildings are required to have an “Engineer of Record” who assumes the responsibility for the building. She is registered to practice engineering in the building location and is responsible for sealing the building documents for the governing municipality. Normally she will specify with the owner’s consent the serviceability requirements for the building. When she does not, the only governing measure for design is the governing codes and good engineering practice.
## B. BLUESCOPE SERVICEABILITY RECOMMENDATIONS

<table>
<thead>
<tr>
<th>Component</th>
<th>Loading</th>
<th>Limit</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>PRIMARY STEEL FRAMES &amp; ROOF / JACK BEAMS</strong> (Solid Web, Open Web &amp; Hot Roll)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>General</td>
<td>D + 50% Roof Snow ≥ D + 5 psf</td>
<td>Drainage ¹</td>
</tr>
<tr>
<td>Supporting Metal Roof or Membrane</td>
<td>Roof Snow or Roof Live or 70% Wind</td>
<td>L/180</td>
</tr>
<tr>
<td>Supporting Roof &amp; Ceiling Grid</td>
<td>Roof Snow or Roof Live or 70% Wind</td>
<td>L/240</td>
</tr>
<tr>
<td>Supporting Roof &amp; Plaster Ceiling</td>
<td>Roof Snow or Roof Live or 70% Wind</td>
<td>L/360</td>
</tr>
<tr>
<td><strong>SECONDARY FRAMING</strong> (Cold Formed Purlins, Truss Purlins, Hot Roll, Built Up, &amp; Bar Joists)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>General</td>
<td>D + 50% Roof Snow ≥ D + 5 psf</td>
<td>Drainage ¹</td>
</tr>
<tr>
<td>Supporting Metal Roof ⁵</td>
<td>Roof Live</td>
<td>L/150</td>
</tr>
<tr>
<td>Supporting Roof &amp; Ceiling Grid</td>
<td>Roof Snow or Roof Live or 70% Wind ⁶</td>
<td>L/180</td>
</tr>
<tr>
<td>Supporting Roof &amp; Plaster Ceiling</td>
<td>Roof Snow or Roof Live or 70% Wind ⁶</td>
<td>L/240</td>
</tr>
<tr>
<td>Supporting Membrane Roof ⁶</td>
<td>Roof Snow or Roof Live or 70% Wind ⁶</td>
<td>L/360</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Component</th>
<th>Loading</th>
<th>Limit</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>STEEL ROOF PANELS &amp; DECK</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Steel panels exposed to weather</td>
<td>Roof Snow or Roof Live or 70% Wind ⁶</td>
<td>L/60</td>
</tr>
<tr>
<td>Deck w/ membrane or other covering</td>
<td>Roof Snow, Roof Live, or 200 lb Concentrated (1 ft sq)</td>
<td>L/240</td>
</tr>
<tr>
<td><strong>LINTEL BEAMS or HEADERS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Vertically Supporting Walls</td>
<td>Wall Dead Load</td>
<td>L/600 ≤ 0.3&quot; Max or ¹&quot; rotation max</td>
</tr>
<tr>
<td><strong>FLOOR BEAMS</strong> ⁴</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Supporting Floor Only</td>
<td>Live Load</td>
<td>L/360</td>
</tr>
<tr>
<td></td>
<td>Live Load + Dead Load</td>
<td>L/240</td>
</tr>
<tr>
<td>Supporting Floor &amp; Ceiling</td>
<td>Live Load</td>
<td>L/360</td>
</tr>
<tr>
<td></td>
<td>Live Load + Dead Load</td>
<td>L/240</td>
</tr>
<tr>
<td></td>
<td>Dead Load</td>
<td>L/360 ≤ ¹&quot;</td>
</tr>
<tr>
<td>Supporting Floor &amp; Plaster Ceiling</td>
<td>Live Load + Dead Load</td>
<td>L/360 ≤ ¹&quot;</td>
</tr>
<tr>
<td></td>
<td>Live Load</td>
<td>L/240</td>
</tr>
<tr>
<td></td>
<td>Live Load + Dead Load</td>
<td>≤ 3/8 to ¹&quot;²</td>
</tr>
<tr>
<td>Supporting Floor &amp; Partition</td>
<td>50% Live Load</td>
<td></td>
</tr>
</tbody>
</table>

### Table Notes:
1. Insure positive drainage of roof under load.
2. For moveable and de-mountable partitions refer to the partition manufacturer for additional limits.
3. For deflection design, BlueScope will use code live loads (L or L₁) or uniform snow load (S) as defined by the Code for strength analysis, unless deflection criteria are specified in contract documents.
4. Bar joists that are governed by SJI provisions shall have a maximum deflection of L/240.
5. One inch under the weight of wet concrete + steel deck + steel floor framing
6. Components and cladding wind.
7. 70% wind load factor (also part of IBC footnote) accounts for 50-to-10-year MRI conversion.
8. For Canadian applications the "SLS" factor is 0.75 for wind, and 0.90 for snow loads. Replace 70% Wind with 75%. Similarly, use the reduced snow load (60%) in all instances where Roof Snow is listed.

from: DP 06-02 February 2, 2010
Component Loading Limit 1,3

Notes:

- Deflection limits are based on information obtained from AISC's Design Guide #3 "Serviceability Design Considerations For Low Rise Buildings,"1990.
- Insure positive drainage of roof under load.
- Refer to applicable Building Code for other deflection limits.
- For moveable and de-mountable partitions refer to manufacturer for additional limits.
- Recommended minimum roof slope of $\frac{1}{4}: 12$ for Standing Seam roofs and $\frac{1}{2}: 12$ for exposed fastener roofs.
Serviceability Recommendations

The following are recommended lateral deflection limits without addressing the serviceability needs for seismic loading.

<table>
<thead>
<tr>
<th>B. BLUESCOPE SERVICEABILITY RECOMMENDATIONS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Component</td>
</tr>
<tr>
<td>PRIMARY LATERAL LOAD RESISTING SYSTEM</td>
</tr>
<tr>
<td>(FRAMES &amp; BRACING)</td>
</tr>
<tr>
<td>Supporting Metal Walls</td>
</tr>
<tr>
<td>Supporting Unreinforced Masonry</td>
</tr>
<tr>
<td>Supporting Reinforced Masonry</td>
</tr>
<tr>
<td>Supporting Concrete Precast/Tilt-up Panels</td>
</tr>
<tr>
<td>Girtings, Beams, Girders, Spandrel Wall</td>
</tr>
<tr>
<td>Supports</td>
</tr>
<tr>
<td>Supporting steel walls or foam core systems</td>
</tr>
<tr>
<td>Supporting flexible finishes</td>
</tr>
<tr>
<td>Supporting brittle finishes</td>
</tr>
<tr>
<td>Supporting Masonry, Concrete Tilt, or Precast Wall</td>
</tr>
<tr>
<td></td>
</tr>
<tr>
<td>ENDPOSTS &amp; SOLDIER COLUMNS</td>
</tr>
<tr>
<td>Supporting steel walls or foam core systems</td>
</tr>
<tr>
<td>Supporting flexible finishes</td>
</tr>
<tr>
<td>Supporting brittle finishes</td>
</tr>
<tr>
<td>Supporting Masonry, Concrete Tilt, or Precast Wall</td>
</tr>
<tr>
<td></td>
</tr>
<tr>
<td>STEEL WALL or FOAM CORE PANELS</td>
</tr>
<tr>
<td>Supporting steel walls or foam core systems</td>
</tr>
<tr>
<td>Supporting flexible finishes</td>
</tr>
<tr>
<td>Supporting brittle finishes</td>
</tr>
<tr>
<td>Supporting Masonry, Concrete Tilt, or Precast Wall</td>
</tr>
<tr>
<td></td>
</tr>
</tbody>
</table>

Notes:
1. 1/8” crack at base of wall with joint control, 1/16” if no joint control. The size of the base crack is defined as: C = t/s/H
   Where: t = Wall thickness (in)
   s = Wall drift from base to top (in)
   H = Wall height (in)
   This criterion could be expressed as a ratio of the wall height as follows:
   \( \Delta_{max} = H/(VC) \)
   Where: C = Allowable base crack size (in)
These serviceability limits are intended to prevent excessive cracking in the wall caused by flexure resulting from deflection-induced curvature in the wall. Proper base detailing refers to wall base details that will promote crack formation at the base (thus resulting in rotation about the base and limiting curvature related wall flexure). Refer to the AISC Design Guide Series No. 3 for a more detailed discussion.

2. H/100 with consistent base details, H/200 otherwise. (See note 1 for description of proper base details).
3. This serviceability criterion does not apply to earthquake loading unless specifically noted. See Section A.3 above.
4. Spandrel or girder deflections are not considered to be additive to the overall building drift. Each is treated separately.
5. Wind column criteria pertain to horizontally reinforced walls supported by end posts or soldier columns.
6. Building drift limits apply to diaphragm deflection as well as rigid frame drift.
7. Wall support deflection criteria under seismic loading is not specified by code. BlueScope standard is established based on engineering judgment and recommendations of Structural Engineers Association of California (SEAOC) Vision 2000 (1985). Full seismic design loads are extremely rare events which is unnecessarily expensive for serviceability criteria. The 50% x F_s load is still a rare event but is the BlueScope recommended deflection criteria for wall support members under seismic loads. F_s loads are per ASCE7 Section 12.11.1 or other code equivalents.
8. Loads used to check deflection are service loads (i.e. prior to applying load combination factors for ASD, LRFD, or LSD combinations). Serviceability loads are the same for ASD, LRFD methods.
9. For seismic drift limits and applicability of Code prescribed limits see DP 14.6 (Section J).
10. For Canadian applications the “SLS” factor is 0.75 for wind loading. Replace 0.7 Wind with 0.75 Wind.

from: DP 06-02 February 3, 2010
Notes:
Notes:
Notes:
Notes:
Frames

The answers to the questions in this section are vital to the economy of the building. The decisions on framing will greatly affect the project price.

Questions for the Customer

- Can we use the most economical framing system and bay spacing?
- Are there any clearance requirements (horizontal and vertical)?
- Can we use the most economical interior column spacing and configuration (pipe, tube, three-plate)?
- Are there any restrictions or preferences that would control the selection of Solid Web over Open Web framing? (lighting, mechanical equipment distribution, inside clearances.)
- Are there special access requirements for the building (entry, loading dock, specialty doors)?
- Can we use the most economical frame design for the roof pitch?
- Do you have any limitations/restrictions for the exterior columns (configuration, depth, tapered, straight, supermarket, etc.)?
- Can columns be flange braced to walls not by VP?
- Are the wall systems load-bearing?
- Identify column base conditions and elevations?
- Do you expect future expansions to affect the endwall and sidewall design?

Frame Optimization Concepts

General

Bay Spacing: Optimize the bay spacing for the length of the building. Bay space economy is clearly defined by the best overall building price. In some cases the bay spacing may favor one parameter for the frame spacing and another for the girt and purlin spacing. When you look at the overall building you can design for
the overall maximum economy. These charts look at the total building price. They show comparisons for a building 100’x216’x20’. The RF-0 and CB1-0 is for a Ground Snow Load = 0 and the RF-30 and CB1-30 for a Ground Snow Load = 30 psf.

**Rigid Frames (RF):**

There appears to be some economy in the total building cost of the lighter loaded building around 32’. In the heavier loaded building there appears to be some economy at the 24’ bay spacing and again at the 32’ bay spacing. Two points show up due to the secondary gauges.

**Rigid Frame (RF)**

- Reducing column depth will increase horizontal drift.
- Horizontal drift can be reduced with fixed base columns. Fixed base columns could increase foundations costs.
- Use only where interior columns are NOT allowed.
- Roof pitch up to 3:12 may be more economical than lesser-pitched roofs on some clear spans. This can have a major cost effect on heavier loaded buildings and some larger clear spans.
2:12 is generally an optimum roof pitch on normal width rigid frames.

CB-1 Frames
The lighter loaded CB shows some economy at the 24’ bay size and again at the 34’ bay. The heavier loaded frame shows economy in the bay spacing at the 32’ bay space.

Continuous Beam (CB)
- Good solution for building of any size span where interior columns are allowed.
- In general, the more you reduce the span of a member (frame span, girt and purlin span, etc.) the more you reduce the cost – up to a certain point.
- Remember to consider the additional labor and foundation involved with adding interior columns.
- The optimum interior column spans will usually be between 40’ and 70’ based on geographic region and building loads. Generally, adding interior columns that create spans less than 30’ are NOT economical.
- Decreasing the span from the sidewalls to the first interior column relative to the interior spans will usually reduce frame costs.
• Optional interior tube column may be the most economical on interior column lengths exceeding 35 feet.
• Eliminating exterior columns when there are load bearing masonry walls can be an economical option with CB frames.
• In general, CBs are more economical with lower pitch roofs down to ¼:12.
• As the eave height increases it becomes more feasible to increase the interior column spacing.
• Horizontal drift can be controlled by fixing the tops of interior columns (often fixing only the first interior column from each sidewall is the most effective)
• Fixing the base of interior columns is an additional method of reducing horizontal drift but will increase foundation costs.
Continuous Beam (CB-1 Shown) One Interior Column
RF vs. CB-1 Conclusion

The most economical bay space is determined by a combination of factors. Span, eave height, bay space, and loading all influence the outcome of the most economical choices. With VP Command it is easy to run several comparisons and determine how the framing should be designed for the most economy.

If possible make the end bays smaller than the interior bays to decrease the loading on the members and thus lowering the cost of the secondary and the frames.
Frame Span
Try to span the frames the shortest dimension of the building to reduce cost. See Basic Geometry section.

Frames and Roof Slope
Generally buildings with symmetrical gabled roofs are less expensive than those using single slope.

Exterior Column Shapes
- Reducing column depth will increase horizontal drift.
- Horizontal drift can be reduced with fixed base columns (Interior & Exterior).
- Fixed base columns will increase foundations costs.

VP Standard Exterior Columns (Cornerpost not shown)

Tapered Column
- The tapered column is usually the most economical shape.
- Consider using with depth restrictions in lieu of straight columns.
**Straight Column**
- Straight columns are always more expensive than tapered columns.
- The shallower the column depth, the more expensive it will be.
- Use vertical bolted columns at all straight and step columns.

![Tapered vs Straight Columns](image)

**Straight-then-tapered (supermarket columns)**
- Use in lieu of straight columns.
- Consider where there is a depth restriction for a certain height and then can be relaxed perhaps above a ceiling or in a supermarket.
- The column type is most economical when the tapered portion is at least 4’ long.

**Tapered then Straight Column**
- Use when horizontal clearances are dictated in the upper portion of the building such as buildings with cranes.
Other Frame Types

**UniBeam (UB)**
- Generally, the Unibeam is a GOOD solution for buildings with less than 50’ spans.
- When straight columns are required utilize Unibeams up to 60’ spans.
- Horizontal and vertical clearances are better when compared to a rigid frame when roof pitches are greater than 1:12.
- Unibeams will have a lower horizontal reaction at the column base than rigid frames and will reduce foundation requirements.

Sample: Building 50 W x 100 L x 18 EH Rigid Frame has less material Weight and therefore less cost under this loading condition. Run scenarios under your specific loading to receive accurate results for your needs.
Rigid Frame (RF) vs. Unibeam (UB) Frame Cross Sections from previous example. The UB frame costs more, but gives more Horizontal (45’-5” UB vs. 44’-7” RF) and Vertical (16’-1 5/8” UB vs. 15’-8 1/8”) Clearance.

Post and Beam (PB)
- They are most economical when it is designed with gauge material.
- Consider endpost spacing other than VP Standard spacing for economy. VP’s standard endpost spacing is 12’-6” off the ridge (24’-0” center span), 25’-0” intermediate spacing, and whatever is left over less than 25’-0”.
- Reduce spacing to use 7” girts.
- If 8-1/2”, 10, or 11 ½” girts are required expand the spacing to accommodate.
- If possible, use the same end post spacing at each endwall for most economical bracing design.
- Use rod bracing between endposts to avoid half-load frames at endwalls with sheeting not by VP, without sheeting, or with large openings.
- Whenever possible align the end post with the purlins.
- Post and Beam frames are designed as “pinned” connections as opposed to the “rigid” connections of Rigid Frames, Continuous Beam Frames, etc. Being “pinned” connections the Post and Beam relies on the sheeting and girts for stability. If too much sheeting/girt area is removed you must consider a

VP’s Standard Post and Beam (24’-0” center Endpost span, 25’-0” intermediate Endpost spans)

“Half-load” endframe such as a RF or CB with Endposts (or open web framing as desired), or
bracing between endposts. Consult with VP engineering for assistance.

- For Future Expansion you may use any frame except a Post and Beam.

**Lean –to (LT)**

- Consider using a Lean-to at eave with a rigid frame consider using a CB-1 frame. When the lean to span is wide in relation to the building width this option may be more economical.
- Continuous Lean-tos with interior columns are useful for larger Lean-to spans.

**Jack Beam**

- Used to eliminate a column and to create open spaces. Contact your service center for pricing and design.
Interior Jack Beams allow the use of purlins rather than bar joist. This also permits the use of Panel Rib roof covering where bar joist would require SSR covering.

**Open Web Frames (Wind Bents and Truss Frames)**

- Excellent frame choice for large clear spans (such as arenas, hangars, sporting complexes, etc.) and heavy loadings.
- Open Web frames couple the span economy with other benefits of the frame type, which allow for better lighting distribution and mechanical equipment distribution and the frame type is a clear choice.
- This chart was developed for Wind Bents and Rigid Frames for spans of 125’, 150’, 175’, 200’, 225’ foot spans starting on the left and going to the right of the chart. The 20/30 lines were for 20 psf LL and 30 psf snow load (SL). The 20/20 are for 20 psf LL and 20 psf SL. The bays are all 25’ and the roof pitch was 1:12. It appears the Wind Bent becomes more economical in the 125’ to 150’ span area for these conditions. For other conditions, the optimum span may vary with roof pitch, loads and other conditions.
This frame type is useful when strict vertical deflection requirements exist, such as hangars with large doors.

Installing mechanical equipment, lighting and sprinklers through web openings can lower eave heights.

This framing system helps reduce lighting requirements and improves ventilation/air flow.

Consider sending Open Web frames to Interactive Frame Design (IA) for optimization when there are restrictions for depth, or requirements for interior clearances.

Good framing system to use as an alternate when a conventional framing system (bar joist) look is required.

Any depth restriction on the truss will affect the costs.

Open Web frames offer a selling advantage against other pre-engineered manufacturers.
Wind Bent

Wind Bent is available with both tapered columns and straight columns with tapered being the default. A Wind Bent is a clear span frame with open web rafters. The Wind Bent is also termed a Rigid Frame Truss and CT-0 (Continuous Truss with zero interior columns).

Continuous Truss

Continuous Truss (CT) is a good solution for building with interior column spacing of more than...
60’and heavy loading. In CT frames decreasing the span from the sidewalls to the first interior column relative to the interior spans will usually reduce frame costs. CTs are available with both tapered columns and straight columns with tapered being the default.

**Truss Beam**

**Truss Beams (TB)** produce smaller horizontal reactions at the base of the column, which may reduce foundation costs. The **Truss Beam and Rigid Frame** have similar costs for comparable conditions when comparing loads and spans. The other benefits of the open web frame type may offer advantages to the project for installation of lighting and mechanical equipment placement. TBs are available with both tapered columns and straight columns with tapered being the default.
Frame Cost Comparisons:

The below frame comparisons are based on a building geometry of 180 W x 400 L x 20 EH; 30 psf GS, 90 mph Wind, 20 psf Live.

The more steel, the higher the cost - Open Web framing is more economical than Solid Web the larger the tributary area and the heavier the loads. As Interior Columns are added, the tributary is reduced, thus the difference in price between open and solid lessens until the trend is reversed and Solid Web becomes less expensive.

If you are uncertain what frame type to use or interior column is best with continuous beam and continuous truss frames, you can input a building into VP Command, locate various frame types throughout your shape (I used PB, RF, WB, CB-1, CT-1, CB-2, CT-2, CB-3, CT-3, RF w/EP). In my example the CT-2 with Interior Column spacing at 60-60-60 might be desired for it economical value, ease of erectibility, and open web benefits (placing ducts, wiring, etc. in ewb area).

Remember that results will vary depending upon your actual geometry and loading conditions.
Frame Type vs. Frame Weight:
The greater the weight the greater the cost.
Flange Bracing

Use flange bracing wherever possible to reduce frame costs due to unsupported condition; for example on masonry walls and on liner panels (requires positive attachment to strong element).

Eliminating flange braces on rafter sections is very costly. For rafter conditions that are boxed use flange braces on one side to reduce box width.
Frame Weight – Flange Braces Allowed vs. No Flange Braces Allowed – In This Example (100 W x 200 L x 20 EH, CB-1, 20 psf ground snow, 90 mph wind) the frame weight nearly doubled.

Masonry Load Bearing Walls
Where a masonry load-bearing wall exists consider eliminating a frame line, or a column. At masonry load bearing endwalls attach a ledger angle to support the roof purlins thereby eliminating the endframe.
Figure 6 – Frame Web Shear Connection to Wall

Figure 7 - More Frame-to-Wall Connections

Figures 6 and 7 from: DP 12.5 Pages 5 and 6 June 2010
Notes:
Notes:
Cranes

When cranes are involved in the project, get as much information about the equipment as possible, including the intended use of the cranes.

**Questions for the Customer**

- *Will this building have any crane(s) now or in the future?*
- *If there are multiple cranes will they be operating in the same bay at the same time?*
- *Has the crane(s) manufacturer been determined? If so, is the crane data information sheet available? If not, whom should I contact for detailed crane information?*
- *Who supplies crane accessories & support members (beams, stops, rails etc...)?*
- *What is the crane layout and traveling direction?*
- *Can we use bracing between the interior columns (are there any work flow concerns that would prevent interior bracing)?*

**Crane Optimization Concepts**

- Make sure you know the classification of the crane (A, B, C, D, E, F – See **Crane Service Classifications** at the end of this section.)
- Know as much as you can about wheel loadings, bridge weight, trolley weight, crane operations, type, clearances, etc. in order to get the best price on the buildings. (See order clarification form) or crane data sheet from supplier.
- Different classifications of cranes dictate the deflection and drift on the building and crane girder system. If a higher classification is used than is required, the price of the building will be impacted.
- Remote controls have the same impact on the building as cab operated. Use pendant controls in lieu of remote controls if possible.
• All buildings with class E or F should be priced by the VP Buildings’ Estimating Group.
• Position the crane with the bridge spanning the width of the building rather than the length for best cost.
• In most cases, smaller bay spacing will be more economical.
• Smaller cranes can be supported on brackets, larger cranes require independent crane columns or step columns or hybrid-laced columns. Contact your Service Center for additional information.
• Underhung cranes are supported by the rafter. Top running cranes are supported on brackets or columns. Generally top running crane systems are less expensive than underhung crane systems.

![Common Crane to Column Connection](image-url)
### Crane Systems

**Serviceability Recommendations**

**Component Loading Limit 1,3**

---

#### A. BLUESCOPE SERVICEABILITY RECOMMENDATIONS

Deflection criteria for the design of crane systems and buildings supporting cranes shall be as recommended below.

<table>
<thead>
<tr>
<th>Component</th>
<th>Loading</th>
<th>Limit 1</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>CRANE RUNWAY BEAM or Intermediate Support Beams</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Supporting Underhung or Monorail Crane: Class A, B or C</td>
<td>Crane Vertical w/o impact</td>
<td>$L_e / 450$</td>
</tr>
<tr>
<td>Supporting Top Running Bridge Class A, B or C Class D Class E &amp; F</td>
<td>Crane Vertical w/o impact</td>
<td>$L_e / 800$</td>
</tr>
<tr>
<td>Crane Vertical w/o impact</td>
<td>$L_e / 1000$</td>
<td></td>
</tr>
<tr>
<td><strong>JIB CRANE BOOM</strong></td>
<td>Crane Vertical at End of Boom w/o impact</td>
<td>$L / 225$</td>
</tr>
<tr>
<td><strong>STEEL FRAME (Rafter Vertical Defl.)</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Frames supporting underhung or monorail crane running NORMAL w/ frame Class A, B or C</td>
<td>Crane Vertical w/o impact</td>
<td>$L_e / 450$</td>
</tr>
<tr>
<td>Frames supporting underhung or monorail crane running PARALLEL w/ frame Class A, B or C</td>
<td>Crane Vertical w/o impact</td>
<td>Throughout Rafter $L_e / 460$</td>
</tr>
<tr>
<td>And</td>
<td>Crane Vertical w/o impact</td>
<td>$L_e / 240$</td>
</tr>
<tr>
<td>Bracket to bracket differential deflection.</td>
<td>$0.5S \ldots 13\text{ psf} &lt; p_e \leq 31\text{ psf}$</td>
<td>$\text{Diff}_{\text{BRIDGE SPAN}} / 240$</td>
</tr>
<tr>
<td>$0.75S \ldots p_e &gt; 31\text{ psf}$</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Crane Vertical w/o impact</td>
<td>$0.5S \ldots 13\text{ psf} &lt; p_e \leq 31\text{ psf}$</td>
<td></td>
</tr>
<tr>
<td>$0.75S \ldots p_e &gt; 31\text{ psf}$</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Table 2. **LATERAL DEFLECTION**

<table>
<thead>
<tr>
<th>Component</th>
<th>Loading</th>
<th>Limit 1</th>
</tr>
</thead>
<tbody>
<tr>
<td>STEEL FRAME (Bare frame analysis)</td>
<td>Crane Lateral at Runway Elevation 2'</td>
<td>H / 100 ≤ 2'</td>
</tr>
<tr>
<td>Pendent Operated Crane</td>
<td>10 Yr Wind</td>
<td>H / 240 ≤ 2'</td>
</tr>
<tr>
<td>Cab Operated Crane</td>
<td></td>
<td></td>
</tr>
<tr>
<td>CRANE RUNWAY BEAM</td>
<td>Horizontal Deflection</td>
<td>L_s / 400</td>
</tr>
</tbody>
</table>

**RUNWAY SUPPORTS**

- Total Differential Inward Movement
  - If p_s < 13 psf → N/A
  - If 13 psf ≤ p_s < 31 psf → 0.6 S
  - If p_s ≥ 31 psf → 0.75 S

- Total Differential Outward Movement
  - ½ inch
  - 1 inch

**Table Notes:**

1. L_s = length of crane support beam from support to support.
2. H = drift at runway elevation, however drift at eave height may be used in analysis. Ref AISC Design Guide #3 and AISE Tech Report #16.
3. Lateral differential movement between runway supports (center to center of rail) shall be limited.
4. Vertical deflection for frame design is evaluated independently of runway beam deflection (i.e. deflection criteria is not additive).
5. BS_s = Bay space on left and right side of supporting frame respectively.

from: DP06-04 February 3, 2010
Top Running Cranes w/ Stepped Column
Cranes over 20 tons
Fixed Base columns sometimes required

Underhung Cranes
Crane up to 10 tons
usually small span, light crane systems

Top Running Cranes w/ Auxiliary Column
Cranes over 20 tons
Crane Service Classifications

2.9.1 Crane Service Classifications
The description of Classifications E and F are for informational purposes only. For design or manufacture of buildings containing cranes with these classifications, see Section 2.11 and “Guide for the Design and Construction of Mill Buildings”, AISE Technical Report No. 13 (Ref. B4.15).

Class A (Standby or infrequent service)
This service class covers cranes used in installations such as powerhouses, public utilities, turbine rooms, motor rooms and transformer stations where precise handling of equipment at slow speeds with long, idle periods between lifts is required. Capacity loads are handled for initial installation of equipment and for infrequent maintenance.

Class B (Light service)
This service covers cranes used in repair shops, light assembly operations, service buildings, light warehousing, etc. where service requirements are light and the speed is slow. Loads vary from no load to occasional full rated loads with two to five lifts per hour, averaging 10 feet per lift.

Class C (Moderate service)
This service covers cranes used in machine shops or paper mill machine rooms, etc. where service requirements are moderate. In this type of service, the crane handles loads which average 50 percent of the rated capacity with five to ten lifts per hour, averaging 15 feet, not over 50 percent of the lifts at rated capacity.

Class D (Heavy service)
This service covers cranes used in heavy machine shops, foundries, fabricating plants, steel warehouses, container yards, lumber mills, etc., and the standard duty bucket and magnet operations where heavy duty production is required. In this type of service, loads approaching 50 percent of the rated capacity are handled constantly during the working period. High speeds are used for this type of service with 10 to 20 lifts per hour averaging 15 feet, not over 65 percent of the lifts at rated capacity.

Class E (Severe service)
This type of service requires a crane capable of handling loads approaching a rated capacity throughout its life. Applications may include magnet, bucket, magnet/bucket combination cranes for scrap yards, cement mills, lumber mills, fertilizer plants, container handling, etc., with twenty or more lifts per hour at or near the rated capacity.

Class F (Continuous severe service)
This type of service requires a crane capable of handling loads approaching rated capacity continuously under severe service conditions throughout its life. Applications may include custom designed specialty cranes essential to performing the critical work tasks affecting the total production facility. These cranes must provide the highest reliability with special attention to ease of maintenance features.

From: MBMA Manual Section II - Cranes
Notes:
Notes:
Bracing

All buildings require bracing. In this section we want to determine the most economical type and what flexibility is allowed in its location.

Questions for the Customer

- Are the wall-opening locations defined?
- Will the walls be available for rod bracing?
- Are there any workflow requirements that would not allow rod bracing or portal frames between interior columns (for wide buildings and mezzanines)?
- Can we use bracing in the endwall?
- Do you plan any future expansion to the building?
- If the walls are masonry/tilt-up can we utilize them as Shear walls?

---

<table>
<thead>
<tr>
<th>ROD DIA.</th>
<th>NUT</th>
<th>A</th>
<th>B</th>
<th>HILLSIDE</th>
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<tr>
<td>3/8&quot;</td>
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<td>096408</td>
<td>095872</td>
<td>043557</td>
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<tr>
<td>5/8&quot;</td>
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<td>1/8&quot;</td>
<td>095329</td>
<td>095949</td>
<td>080348</td>
<td>043559</td>
</tr>
</tbody>
</table>

**WASHERS**

**HARDWARE INSTALLED IN THIS ORDER:**
- HILLSIDE WASHER
- FLAT WASHER "B"
- FLAT WASHER "A"
- HEX NUT

---

ROD BRACING THRU ROD SLOT
COLUMN SHOWN / RAFTER SIMILAR
Bracing Optimization Concepts

**Rod Bracing**

- Rod bracing is most effective at a 45 degree angle.
- X Bracing is always the most economical.
- In large heavily loaded buildings adding one or two more bays of bracing may reduce the overall cost of the bracing. In smaller buildings reducing the number of braced bays may reduce the overall building cost.
- Bracing locations can be moved prior to completing the design of the building (not during construction) as long as they stay in the same wall; they do not have to be in the same bay as the roof bay bracing.

**Alternate Rod Bracing**
- Relocate rod anchor to the floor.
- Connecting a rod to a floor anchor will allow the location of a door or window.
- Using one rod in a bay works as long as you have equal numbers of rods each way. They do not have to be in adjacent bays.

**Partial Height Rods**
- Most useful when used above openings.
• This procedure can be used with or without a portal frame.
• Without the portal frame requires a compression strut and the column to be special designed for bending in the weak axis of the column and could be very expensive.
• With a portal frame requires the bracing load from the “X” above to be transferred into the lower portal frame and transferred to the ground.

Interior Column Bracing
• This can reduce roof and wall bracing costs.
• Particularly useful for extra wide buildings.
• On large buildings, this can be especially effective.
• If a partition wall is to be used it can hide the rod bracing.

Torsional Bracing
• Useful when bracing must be omitted in one sidewall on small buildings.
• Torsional bracing is limited by the following:
  o Rods only are allowed for bracing. No portal braces or portal frames are allowed. Building widths must not exceed 50’-0”.
The eave height must not exceed 18’-0”.

The wind speed must not exceed 90 mph.

The roof pitch must not exceed 1:12.

The building must have 3 or more bays.

There cannot be any cranes or mezzanines or other loads (besides roof top units) applied to the building.

The building cannot have a lean-to.

**Angle Bracing**

- The patterns are the same as rods.
- VP Command will automatically select angle bracing if needed.
- Standard in high wind and seismic areas.

**Portal Braces**

- See VP Command for applications and limitations.
- Good option for buildings with a lot of openings in the walls.
- More economical than Portal Frames.
- The maximum allowable height for a portal brace is 20 feet.
- The maximum allowed bay space is 30 feet.

**Portal Frames**

- The most costly bracing system.
- Should be used when no other options are available.

Typical Portal Frame Shown (Actual condition may vary)

**Wind Post**
- Fixed Base Required
- Wind Post available Both Sides, Left Side and Right Side
- Use on Sidewalls or Endwalls
- Max Eave Height 35'-0"
- Max Column Depth of 24"
- Connection to Main Frame is similar to a Portal Frame with standard holes and bearing type connections
- Standard location is 11 ½" from the Wind Post Frame Column Flange to Main Frame Web
- Seismic loads SDC ≥ B are adjusted based on a Cantilever Column System (R=1.25)
• Canadian Compactness (DP 5.4.4, Section C2) requirement is not automated

Shear Walls

- Use whenever possible as this can offer an economical solution.
- May be used with reinforced masonry, concrete tilt or other suitable wall construction when the owners’ design engineer is consulted.
Notes:
Secondary

Secondary is one of the largest components of a project. The proper selection of the secondary type will impact the economy of the overall project.

VP’s secondary standard is G-30 galvanized steel with an acrylic coating. Bronze, Gray, and Red Oxide are available as options.

Questions for the Customer

Secondary Roof

- Do you have a requirement for the roofing secondary that would prevent using purlins or would dictate the use of bar joist?
- Do you have Factory Mutual (FM) requirements?
- Are there roof-openings, if so what are the locations and what type are they? Who will be supplying the sub-framing for the roof top openings?
- Are there any loads applied to the roof secondary (sprinkler – ceiling tiles etc.)?
- Can we vary the bay spacing for the most economical secondary framing? Smaller endbays can save money.
- Is the building environment corrosive?

Eave Strut at Interior Frame

**Secondary Wall**
- Have the wall openings been located?
105

- If masonry is used on the walls, are they self-supporting walls, or will the walls require support from the building?
- Can outset girts be used for economy? Continuous spanning secondary members are typically less expensive than simple span.
- Can we use the most economical bay spacing for the wall system?
- Is the building environment corrosive? Special coatings for the secondary may need to be considered.
- Will wall lights be required?
- If liner panels are required are they partial or full height?
- What base condition will be required (base girt or base angle)?

Secondary Optimization Concepts

Secondary: Roof

- The bay spacing that is chosen will affect the price of the secondary, as well as the primary frames. The most economical building solution should consider the combined cost of both the primary and secondary.
- As a general rule: 7” purlins (to be used with Panel Rib roof only) may be effectively utilized up to 25’ bays depending on loading.
- 8 ½” purlins and 10” purlins can be effectively utilized up to 30’ bays (depending upon loading).
- 11 ½” purlins can be effectively utilized up to 40’ bays (depending upon loading).
- When using purlins in lieu of bar joist you have the option of using Panel Rib Roof covering. A floating roof system (SSR, SLR) must be used on bar joists or truss purlins.
- Pricing your building(s) multiple ways with VPCommand will insure the most economical result.
The below example represents a building 100 W x 150 L x 20 EH, 50 psf Ground Snow (31.5 roof), 5 bays at 30’-0. Under that heavy snow and large bay the 8 ½” purlins required an intermediate spacing of 4’-0” while the 10” deep purlins designed at the standard 5’-0” spacing. While costing slightly more, the 10” purlins yielded 24 less total purlins, thus saving on erection.

Your actual loading and geometry will affect the outcome of your price. Run various scenarios to get the best results.
 Depths - 7", 8 1/2", 10", 11 1/2" (All may be used as Purlins or Girts)

- Struts & non-struts are "grouped" in the same bay.

<table>
<thead>
<tr>
<th>Thickness</th>
<th>7&quot;</th>
<th>8 1/2&quot;</th>
<th>10&quot;</th>
<th>11 1/2&quot;</th>
</tr>
</thead>
<tbody>
<tr>
<td>17 Gage (0.060)</td>
<td>√</td>
<td>√</td>
<td>√</td>
<td>√</td>
</tr>
<tr>
<td>16 Gage (0.068)</td>
<td></td>
<td>√</td>
<td>√</td>
<td>√</td>
</tr>
<tr>
<td>15 Gage (0.073)</td>
<td>√</td>
<td>√</td>
<td>√</td>
<td>√</td>
</tr>
<tr>
<td>14 Gage (0.079)</td>
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<td>√</td>
<td>√</td>
<td>√</td>
</tr>
<tr>
<td>13 Gage (0.088)</td>
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</tr>
<tr>
<td>12 Gage (0.098)</td>
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<td></td>
<td>√</td>
<td>√</td>
</tr>
<tr>
<td>11 Gage (0.113)</td>
<td>√</td>
<td>√</td>
<td>√</td>
<td>√</td>
</tr>
</tbody>
</table>

Secondary Gage Information
(7" purlins available with Panel Rib Roof only)

8 ½" vs. 10" Purlin Test
Flange Bracing

FLANGE BRACE (FPB-) OR (FPB-)
FLANGE BRACE WILL TYPICALLY CONNECT TO THE WEB OF THE FRAME MEMBER.

ALTERNATE CONNECTIONS

CLIP ROOF W/ THICK FLANGES

BRACE LOCATION
2 FRAME BRACE LOCATION
ROOF SECONDARY MEMBER

2"
Truss Purlin

Truss purlins are used as roof secondary structural when bay spacing exceeds the limits of standard zee purlins. Truss purlins directly support the roof loads sustained by the roof panels. Truss purlins are constructed of cold-formed, lipped hat section chords and continuous, cold-formed round tubing diagonals.

- Truss purlins span range is a minimum of 14’-6” up through 60’-0” inclusive.
- Truss purlins are available in two members depths: 20.5” and 29.5” (29.5” is the default).
- Truss purlins are available with two end seat depths; 2.5” and 8.5”.

Bar Joist

Note: Bar Joist over 60’ top cord cannot rely on SSR for top cord support.

- Bar Joist spans are effective from 40’ to 80’ bays.
• Bar joist spans of 60’ or greater long span joists must be used. Long span joist are considerably more expensive and should be avoided if possible.

• Panel Rib cannot be attached to bar joist. The rigidity of the bar joist will eventually cause the fasteners to slot the holes and cause the roof to leak.

• When you use Bar Joist you must use SSR, SLR, or composite roof covering.

• **Purlin spacing** can impact your insulation system for the project.

• When using bar joist the piping, ductwork, and wiring can be installed within the bar joist system possibly providing additional clearance.

• Ceiling Liner panels are not commonly used with bar joist systems. If they are required VP can provide a composite roof system.

**FM (Factory Mutual) requirements**

If you have FM requirements you will have to comply with special conditions.

• Strapping may be required in the end bays.

• Additional purlins probably will be required in the edge zones, corner zones, or possibly the entire roof.

• VP has solutions for FM I-60, I-75, I-90, I-120 uplift requirements with Standing Seam Roof panels (SSR). Contact your VP Service Center for VP Command input and pricing assistance.

• Contact the customer’s insurance carrier to verify **minimum** requirements.

**Roof Openings**

• RTU (Roof Top Unit) locations greatly affect their price. Accurate location is critical for final pricing and design.
• Locating RTU’s close to an interior column, or close to the haunch is the most economical location for a roof load.
• Who is supplying the sub-framing for the roof top openings?
• Are there any collateral loads applied to the roof secondary (sprinkler – ceiling tiles – lighting etc.)?

**Roof Loading**

• Application of collateral or point loads on secondary members requires exact locations to achieve accurate pricing.
• When the collateral loading conditions of a portion of the building differ substantially from the base collateral building load, then an area representing the difference should be input into VP Command to optimize the design.
  - i.e., Project has 5 lb. collateral load, one area has 8 lb. collateral load – define the area and add the 3 lbs. difference to equal 8. (See Loading section for discussion)
• The location of the specified area for a collateral load near a frame line, or an interior column will lower the cost versus a location in center of the bay.
• Any special roof covering system impacts the design of the secondary.
• If you are using composite roof covering, panel by others, or any non-VP roof covering system contact your VP Service Center.
• Use Order Clarification form, section “Cladding not by VP” information, forms are located in the Supplemental Price Book.

**Miscellaneous Roof Secondary Concerns**

• Can we vary the bay spacing for the most economical secondary framing?
• Smaller endbays can save costs.
• As a general rule, the endbay length is most effective at approximately 85% of the interior bay length
• Wider bays increase secondary costs
• What is the building environment? Should we consider a special coating for the secondary if we have a corrosive environment?
• Galvanized coating may be less expensive than special painted, i.e. epoxy or finish coat

**Secondary: Walls**

• Do you know the locations of the framed openings?
• When applying the loading onto secondary members it is more economical to be specific on location so costs can be optimized.
• Framed opening locations can impact the location and type of bracing.
• Whenever possible use your sills and headers as the wall girts for ease of erection.
• Masonry walls can impact the design of the secondary.
  o Is the wall load bearing?
  o Who provides the support at the top of the masonry?
  o What deflection criteria, has been specified for the wall.
  o Does VP supply wind beams?
  o If VP supplies the wind beam, the required deflection criteria should be specified. The wind beam may also be utilized to transfer wind or seismic forces into the masonry or tilt. Utilize flange braces from the masonry or tilt to the wind beam whenever possible
• Do you have a preference for the girt conditions (inset or outset)?
• Outset (continuous) girt design is the most economical at bay spacing larger than 25’.
• Bay Spacing will affect the cost of the wall secondary but there is a greater impact on the roof secondary.
• Continuous girts have higher erection costs than simple span girts.
• Do you have a preferred secondary profile (C or Z’s)?
• Standard VP wall secondary will be the “Z” profile. “C” profile girts are simple span and will be more expensive than continuous girts.
• Do you need wall lights?
• If you are using any wall lights, try to work within the system-generated wall girt spacing to avoid adding girts for additional costs.
• Do you need liner panels? If so, partial or full height?
• If you are using any liner panel try to work within the system generated wall girts spacing to avoid adding girt for additional costs.
• What base condition do you need (base girt or base angle)?
• A base girt will help with costs when a liner panel is going to be used.
• Two base angles will be less material cost but the installation of one base girt can be a savings.
• For choices of girt depths to use: check using 7” depth when bay spacing is less than 25 feet. Be sure to compare pricing.
Endframe Offset (Outset Girt Shown)
See VP Command for Current Details
Standard BlueScope secondary structural purlin and girt members are cold-formed steel stiffened "Z" or "C" sections. The following section depths and thickness are available for 7", 8½", 10" and 11½" members.

Table 1: Available C and Z Secondary Sections

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<tr>
<th>Shape</th>
<th>Depth</th>
<th>Available Thickness</th>
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<tr>
<td></td>
<td>7&quot;</td>
<td>x       x       x   x   x   x   x</td>
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<td></td>
<td>8½&quot;</td>
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<td></td>
<td>10&quot;</td>
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</tr>
<tr>
<td></td>
<td>11½&quot;</td>
<td>x       x       x   x   x   x   x   x</td>
</tr>
</tbody>
</table>

Secondary Structural - ZEE and CEE Members
From DP 4.1
(7” purlins to be used with Panel Rib Roof only)
GCZ - WELDED

ZEE GIRT SHOWN
CEE GIRT SIMILAR

11 1/2" GIRT CLIP (GCZZ-)
MAY BE SHOP
WELDED (GCZ-)

11 1/2" GIRTS

GIRL CONN. AT COLUMN
INSET OR FLUSH GIRTS

WS01LZ
Notes:
Notes:
Framed Openings
Framed openings are required in metal panel walls for doors, windows, vents, louvers, etc. What we want to determine in this section is the quantity and location for all required wall openings.

Questions for the Customer
- How many, what size and will framed openings be required?
- What types of doors are required?
- Will the doors be supplied by VP or others?
- Are there any future or field located openings?

Framed Opening Optimization Concepts
- Set the jamb extension to terminate into the first girt above the header elevation. Every time a continuous girt is interrupted you add material cost to the secondary members.
- Accurately locating the opening(s) during estimating can save you money in the long run. If possible, do not locate an opening within 2’ of a column centerline to allow for column flange brace.
- When possible locate openings to allow rod bracing in sidewall.
Notes:
Openings

Openings are created in VPCommand when multiple buildings are joined together – creating the opening(s) at the common wall(s). The default for VPC is to remove all material (secondary, panel, insulation) so that one could literally walk through the common area. You can put this material back in by changing the parameters within the Openings folder of VPC. If you need to remove material for items such as brick, block, masonry, glass, or actually open you should create these at the “Covering” level(s) of VPC.

Questions for the Customer

- Are there any areas of the building wall that are open to the elements (no wall covering or secondary) such as covered loading docks?
- Are there any building layouts that will be abutting each other?
- Will there be covering or wall material on the common wall?

Opening Optimization Concepts

Areas that are open to the air will change the loading of the building and will also be of importance to the mechanical equipment supplier if heating or air movement is involved.

In VP Command, when buildings abut (having common wall regions), the common wall is considered open unless it is changed to include common wall material. This condition is important to understand when pricing the project since loads are removed from the opening.

When putting material back in an opening, be aware that VP Command has created an opening at each touching surface. Only change the parameters of the opening on the wall in which you wish to be sheeted – do
not revise both facing openings or you will have sheeting and girts face-to-face.

This project shows “openings” at the common walls where the Lean-tos meet the sidewalls of the main structure. (Note: VPCommand will show the open portion in a Salmon color. Emphasis added to this graphic for clarity.)
Notes:
Covering

What is the most economical way to supply covering that meets the owner’s requirements and the desired appearance? As noted in the previous section on “Openings” if you require material that is not supplied by VP (brick, glass, etc.) you should input these at the “Covering” level of VPC and not at the “Openings” level.

Covering Questions for the Customer

Roof Covering

- What type of roof covering is required for your building?: Panel Rib (PR), Standing Seam Roof (SSR), Architectural profile (SLR-type), membrane?
- Is a specific color / finish required?
- Standard VP Color?
- Special Color?
- What is the roof pitch for the building? Panel Rib Roof minimum is ½:12; SSR and SLR minimums are ¼:12.

Wall Covering

- What type of wall covering do you need for your building?: Architectural profile, PR, Stranloc (available through VP Components), Vee-Rib, etc.?
- Masonry?
- Concrete Tilt Wall?
- Stud Construction?
- Curtain Wall?
- Is the wall a specific color / finish required?
- Standard VP Color / finish?
- Special Color / finish?
Covering Optimization Concepts

- Most economical is the lightest gauge.
- Utilize standard colors as much as possible.
- Verify what warranties are required for the panel finishes.
- KXL performance is better than SP. SP finish available with Liner Panel only.
- Controlling sheet lengths in order to eliminate a lap can be cost effective, especially for Standing Seam Roof (SSR). Panel lengths over 48’ may require special freight.
- Choose the most economical panel type for the building. For example, Panel Rib roof may be an economical choice in lieu of SSR depending on the use of the building.
- Trim packages vary with the panel.
- Panels not by VP may increase the cost of secondary support members and may require additional secondary strapping.
Wall Covering

Once the initial decision is made to use metal walls, there are many other considerations including profile, color and trims. The chart shows the change in price on the same building with different wall materials and trim.

Wall Panel Comparison

Wall Panel

Panel Rib
Vee Rib
Stran Lock
Roof

Using metal roof systems has become a standard in most buildings because of the longevity and performance of the available systems. The chart shows the relative cost difference in systems using KXL.
Notes:
Liner

Liner may be required to protect the interior surfaces (covering, girts, frames and insulation), and to also provide a finished appearance to the building.

Questions for the Customer

- What is the purpose of the liner?
- Will a liner be used at the roof or will the walls be the only liner panel requirement?
- What type material (wood, metal, etc.) is being used?
- If metal, what gauge panel is required?
- What is the height of the liner panel?
- Will the bracing interfere with the liner panel?
- Will the wall rods have to be cut through the girts or do we go to another type of bracing?
- Will flange braces fastened through the liner panel be allowed? Removal of flange braces will make the columns or rafters unsupported which will make them more expensive. If you only require no flange bracing at a partial height liner condition, state so, and allow flange bracing above for more economical framing.

Liner Panel Optimization Concepts

- Most economical is the lightest, 28 gauge, liner available.
- Utilize standard colors as much as possible.
- Verify what warranties are required for the panel finishes. Use SP finish as much as possible.
Notes:
Insulation

The complex, technical process of building most any permanent structure requires attention to detail from concept to the final entry on a punch list. Specifications are written to meet the expectations of the owner, as well as comply with building codes and to protect the interest of a number of parties, including the architects, engineers, contractors, vendors, lending institutions, government agencies, and, of course, the owners.

One crucial aspect covered by the specifications is the heating and cooling of the structure. An effective insulation solution that addresses the initial cost and long term operating expenses associated with the building’s life cycle must be met.

When ambiguous specifications for the design of the thermal envelope are misinterpreted, both initial construction and annual operating costs may be higher than necessary. Given the increased emphasis on energy conservation, as well as the rising cost of energy and broader acceptance of ASHRAE standards over the past decade, there is keen interest in providing cost-effective insulation methods for the thermal envelopes of buildings. Clear and concise thermal performance specifications will help ensure that buildings will meet energy usage expectations and, in turn, save money. Since the ASHRAE standards require a building’s insulation system to generate an in-place U-value, the past methods of specifying and installing insulation must be challenged and changed throughout the industry to comply with the new expectations.

Most misinterpretation of insulation specifications arises when wall and ceiling manufacturers fail to test their product as installed. This can seriously

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2 By David Hales
affect the heating and cooling of a building. It is not enough to test the insulation in a standard environment; it must be tested as actually installed on the building. This is commonly referred to as an in-place testing method.

The key is to maintain a close relationship with your mechanical contractors and engineers. When they read a certain specification for insulation, they usually assume it to be an in-place value. If the insulation they are considering does not have an in-place value, then the amount of insulation specified would be incorrect. The engineer must then over compensate the HVAC design for the reduced performance of the improperly tested insulation in order to sufficiently heat and cool the building. This can quickly increase the life-cycle cost of operations in the building. There are many software packages available making it easier to run several insulating options to identify the most economic solution.

It is important for the specifying community to become more educated on the performance of various insulation materials, systems and installation practices so
this does not happen. The key to solving this problem is to insist on in-place values that are substantiated by a recognized testing agency. A Hot Box test procedure can accurately determine how an entire system will perform once constructed.

**In-Place Values**

The following reflect the in-place values of VP Buildings’ roof and wall assemblies with various material and installation methods. All faced insulation used in these test results possessing the NAIMA 202-96 quality designation and was laminated under strict adherence to the National Insulation Association’s (NIA) 404 standards:

- Panel Rib Roof with 3” of faced blanket insulation $R = 7.7$ (single layer over purlin)
- Panel Rib Roof with 4” of faced blanket insulation $R = 8.4$ (single layer over purlin)
- Panel Rib Roof with 6” of faced blanket insulation $R = 12.7$ (single layer over purlin)
- Panel Rib Wall (Vee Rib) with 3” of faced blanket insulation $R = 7.6$ (single layer over girt)
- Panel Rib Wall (Vee Rib) with 4” of faced blanket insulation $R = 8.3$ (single layer over girt)
- Panel Rib Wall (Vee Rib) with 6” of faced blanket insulation $R = 12.6$ (single layer over girt)
- SSR Roof with 3” of faced blanket insulation, no Thermal Block $R = 9.5$ (single layer over purlin)
- SSR Roof with 4” of faced blanket insulation, no Thermal Block $R = 11.3$ (single layer over purlin)
- SSR Roof with 6” of faced blanket insulation, no Thermal Block $R = 12.6$ (single layer over purlin)
- SSR Roof with 3” of faced blanket insulation and Thermal Block $R = 10.3$ (single layer over purlin w/Thermal Block)
- SSR Roof with 4” of faced blanket insulation and Thermal Block $R = 12.3$ (single layer over purlin w/Thermal Block)
• SSR Roof with 6” of faced blanket insulation and Thermal Block R= 15.8 (single layer over purlin w/Thermal Block)
• SSR Roof with 6” of blanket insulation and a 3” SuperBlock R= 19.0 (4” faced layer over purlin, and 2” unfaced layer over SuperBlock)
• SSR Roof with 7” of blanket insulation and a 3” SuperBlock R= 22.8 (4” faced layer over purlin, and 3” unfaced layer over SuperBlock)

Another important factor when installing insulation is to determine the proper vapor retarder that needs to be applied. The “perm” rating associated with the facing indicates the rate of vapor transmission through the material. The best rating in the metal building industry is a .02. It provides a significant vapor retarder that is required to keep the insulation dry and capable of performing at an optimum level.

**Insulation Considerations**

Here is a checklist of things to remember when working on future projects:

• Understand the code requirements for each project. Just because you erect several buildings in the same geographical market does not mean that they have the same insulation requirements.
• Make sure the insulation is specified to represent an *in-place* value that is supported by ASTM Hot Box testing procedures.
• Challenge the insulation specifications that are vague and ambiguous.
• Insist on using fiberglass insulation that is manufactured, laminated and is certified to possess the NAIMA 202-96 and NIA 404 quality standards.
• Consider VP’s 6” SuperBlock system when installing roof insulation. It has a tested in-place R-19 value and is protected by U.S. Patents.
• A seven-inch system is also available. It has a tested in-place value of 22.8 and meets ASHRAE roof standards for all states except some locations in Alaska.
• “R” and “U” values are the reciprocal of each other.
• Contact your VP District Manager or Laminator to assist you in understanding the various insulating options through the VP Buildings Insulation program.

VII. Building Energy Conservation

7.1 General
Energy conservation is an important consideration for building owners and designers that is regulated through local and national codes. These codes are evolving, becoming more stringent, and being better enforced. Understanding energy conservation requires a basic understanding of the theory, terms, and construction practices. Good planning and proper use of energy conservation principles will pay off in long-term economic gains for the owner, comfort for the occupants and reductions in maintenance and modification to the building as it ages.

7.1.1 Heat Transfer Fundamentals
Heat transfer is the term commonly used to indicate the movement of heat (energy) from one region to another.

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Minimizing heat transfer is the role that insulating materials play in conserving energy. The driving force for heat transfer is the difference in temperature between two regions, or surfaces, and will occur in a direction from hot to cold. The three basic mechanisms of heat transfer are as follows:

1) **Conduction** - the process by which heat will transfer through a solid material. Heat will transfer through the material from hot to cold by means of molecular contact.
2) **Convection** - the transfer of heat by means of a moving fluid such as air or water. Heat is picked up by a moving fluid and transported to another region.
3) **Radiation** - the transfer of heat by means of electromagnetic waves.

### 7.1.2 Measurement of Heat Transfer

The amount of heat transferred is measured in British Thermal Units (BTU). One BTU is equivalent to the amount of energy required to raise one pound of water by one degree Fahrenheit (F). Several interrelated properties are used to measure the ability of a material to permit heat flow through it.

**Thermal conductance (C)** is a measure of the rate (measured in BTU's per hour) that heat will flow through an insulating material. Materials that have lower conductance values will allow less heat to flow through them.

**Thermal resistance (R)** is a measure of a material's ability to resist the passage of heat. Thermal resistance is often expressed using the common term “R-value”. Materials with higher resistance values allow less heat to flow through them. Thermal resistance is the reciprocal of the thermal conductance. For multi-layer systems, the total resistance (Rt) is the sum of the individual resistance of each layer.

**Thermal transmittance (U)** is the total rate that heat will flow through a given assembly including the effects of
surface air film resistances. Thermal transmittance is often expressed using the common term “U-value” or “U-factor”. A lower U-value indicates that less heat will flow through an assembly. Thermal transmittance (U) is the reciprocal of the total thermal resistance, Rt.
7.2 Condensation

7.2.1 The Condensation Process

The condensation process occurs when warmer moist air comes in contact with cold surfaces such as framing members, windows, and other accessories, or the colder region within the insulation envelope (if moisture has penetrated the vapor retarder). Warm air, having the ability to contain more moisture than cold air, loses that ability when it comes in contact with cool or cold surfaces or regions. When this happens, excessive moisture in the air is released in the form of condensation. If this moisture collects in the insulation, the insulating value is decreased (see Figure 7.2.1.1) as wet insulation has about the same heat conductance value as water.

1. Vapor Retarder
2. Insulation
3. Cold (attic) region
4. Weather barrier (panel)
5. Dew point surface (Typical - can vary within wall cavity)
6. Condensation

Figure 7.2.1.1
Method of Condensation
In dealing with condensation, air may be considered to be a mixture of two gasses - dry air and water vapor. One thousand cubic feet of air at 75° F can hold up to 1.4 pints of water. At 45° F, the same volume of air can hold only 0.5 pints. Relative humidity is a percentage measurement of the amount of water vapor present in the air in relation to the amount it is capable of holding at that temperature. For example, 50% relative humidity indicates the air is carrying one-half of the maximum amount of moisture that it is capable of containing at the given temperature. Cold, outside air is usually much drier than warm inside air. Therefore, the indoor relative humidity can be lowered by bringing in outside air to mix with and dilute the moist inside air. At 100% relative humidity, the air is “saturated.” The temperature at which the air is saturated and can no longer hold the moisture is called the dew point temperature (see Table 7.2.4.1 for more information). Whenever air temperature drops below its dew point, excess moisture will be released in the form of condensation. Condensation problems are most likely to occur in climates where temperatures frequently dip to 35° F or colder over an extended period of time.

7.2.2 Condensation Control
Two things must be present for condensation to occur: warm moist air, and cool surface temperatures below the dew point. The proper control of these two factors can minimize condensation. In metal building systems, we are concerned with two different areas or locations: visible condensation which occurs on surfaces below dew point temperatures; and concealed condensation which occurs when moisture has passed into interior regions and then condenses on a surface below dew point temperature.
7.2.2.1 Visible Condensation
To effectively control visible condensation, it is necessary to reduce the cold surface areas where condensation may occur. It is also important to minimize the air moisture content within a building by the use of properly designed ventilating systems.

7.2.2.2 Concealed Condensation
Concealed condensation is the most difficult to deal with and can be the most damaging to any kind of structure. This type of condensation may be controlled in metal buildings by the proper use of vapor retarders and by minimizing moisture content within the building by proper ventilation. Additional condensation control can be accomplished by venting the cavities of the walls and roof.

7.2.3 Vapor Retarders
A vapor retarder is used to inhibit the passage of warmer moist air into the inner regions of the roof or wall system. The proper selection and installation of the vapor retarder can help control condensation problems in a building. Vapor retarders are rated by the amount of moisture that can pass through them. The lower this rating, called a perm rating, the less vapor transmission will occur and the more effective the vapor retarder will be. There are various types of vapor retarders available, such as:

1. **Structural Membranes**, including rigid steel sheets or other impermeable material.
2. **Flexible Membranes**, such as foils, coated papers, or plastic films. Usually, these membranes are rated by “perm” of 1.0 or less, per ASTM E-96. (The most familiar to the metal building industry are the membrane retarders laminated to fiberglass blanket insulation). Plain white vinyl with a perm rating of 1.0 is not an
effective vapor retarder, especially in buildings with a high relative humidity.

3. Coating Membranes, which includes paints.

Proper Sealing of the Vapor Retarder

1. When installing either a membrane type or structural type, make sure that all seams, laps and joints are properly sealed. Sealing a vapor retarder may be achieved by gluing, taping, overlapping, or stapling according to the insulation supplier’s recommendations.

2. In the case of a membrane type retarder, make sure that any punctures or tears in the material are repaired.
Notes:
Trim

Trims affect the overall appearance of the building. This section is to help determine the owner’s desire for simple or more complex details.

**Trim Questions for the Customer**
- What trim conditions are required?
- Will VP supply the trim at the adjacent wall material?
- Will the building have gutters & downspouts?
- Exterior Gutters
- Interior Gutters
- What color trim is required?

**Trim Optimization Concepts**

- Identify the proper trim required for the building (i.e., do not specify gutters and downspouts if not required).
- Trim can be any standard KXL color without additional cost impact.
- If panels are not by VP, identify who will supply the trim conditions.
• If SMACNA\textsuperscript{4} trim detailing is required, it is available from AEP-Span at an additional cost.
• Avoid interior gutter if possible.

\textsuperscript{4} SMACNA – Sheet Metal and Air Conditioning Contractor’s National Association
Trim Conditions

The following represent some common VP trim conditions. Please see the Standard Erection Details (SEDs) for actual condition.
VP Standard Trim - Base of Wall

PR Outside Corner

PR Inside Corner

VR Outside Corner

VR Inside Corner
VP Standard Trim Framed Openings

Header
(PR shown, VR similar)

Jamb
(PR shown, VR similar)

Sill
(PR shown, VR similar)

Walkdoor
(PR shown, VR similar)
VP Standard Trim - PR Low Eave

Eave Fascia
3 runs of Fixed Clips at the Low Eave (PR, RPR & VR Walls)

Floating Eave Fascia
3 runs of Fixed Clips near the Middle of the Roof (PR, RPR & VR Walls)

Eave Gutter
3 runs of Fixed Clips at the Low Eave (PR, RPR & VR Walls)

Floating Eave Gutter
3 runs of Fixed Clips near the Middle of the Roof (PR, RPR & VR Walls)
VP Standard Trim - Rake

PR Roof - Peak Fascia (PR, RPR & VR Walls)

SSR Roof - Highside Fascia (PR, RPR & VR Walls)
VP Standard Trim - Ridge

PR Ridge
At > 2:12, use a Ridge Roll Flashing (Not Shown)

SSR Ridge

Panel Stiffener (PS4)
VP Standard Trim - Miscellaneous

Eave Gutter Corner

Eave Fascia Corner

SSR Plastic Peak Cap

PR Plastic Peak Cap
(Metal Peak Cap (SPC) Similar)

Downspouts
VP Standard Trim - Wall to Roof

Wall to PR Roof
(PR, RPR & VR Wall)

Wall to SSR Roof - Metal
(PR, RPR & VR Wall)

Wall to SSR Roof - Flexible
(PR, RPR & VR Wall)
VP Standard Trim - Roof Height Change

**PR Roof Height Change**
(Pr, RPR & VR Wall)

**SSR Roof Height Change - Metal**
(Pr, RPR & VR Wall)

**SSR Roof Height Change - Flexible**
(Pr, RPR & VR Wall)
Trim SEDs details are categorized as follows in VPC and on Erection Drawings.

This will assist you to find a detail quicker by knowing how they are labeled.

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<th>Description</th>
<th>Detail Description</th>
<th>VPCommand Description</th>
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<td>Bracing Details</td>
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<tr>
<td>All Anchor Bolt Details</td>
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<td>AB01A1.emf</td>
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</tbody>
</table>
For example, if I was looking for a detail on Primary Framing I would look at SEDs starting with PF.
Notes:
Notes:
Liner Trim

Liner trim is to protect and hide the raw edges of the panels. This is an appearance option and needs to be determined if it is desired by the owner.

Trim Questions for the Customer

- *Will interior trim be required where liner panels are required?*
- *How detailed will the trim requirement be on the interior of the building?*

Liner Trim Optimization Concepts

- Interior liner trim is not required in many installations. Be sure it is a requirement of the project before it is added.
- If it is required, determine how elaborate the requirement will be.
- In VP Command the liner can include the soffit of any overhangs, so be careful to include what is required in these areas.
Notes:
Accessory

A wide range of accessories are available. The purpose of this section is to determine the quantity, location and types of accessories required.

**Accessory Questions for the Customer**

- What types and quantities of door/windows should VP supply?
- What type of door hardware is required?
- Do you want wall-lights on the building?
- Will there be louvers on the building?
- What type roof curbs, ridge vents, tuf-lites or skylights will VP provide on this project?
- Are there any other “Special” accessories VP can supply?

**Accessory Optimization Concepts**

- VP doors and windows usually do not require framed openings.
- Door hardware is expensive; make sure you understand what will be required.
- While accessories will increase the cost of a building, they also offer another area in which the service to the customer can be enhanced. Don’t overlook the ability to provide any accessory that is required. VP Components\(^5\) can greatly assist with special accessory needs.

\(^{5}\) VP Components: phone – 877-983-7663; [www.vpcomp.com](http://www.vpcomp.com)
Notes:
Pricing

The purpose of this section is to determine any optional warranty costs that may be required that influence the price of the project.

Warranty

Warranty Questions for the Customer

- Are Warranties other than the standard material warranties required?
  - Weather tight warranty
  - Optima Warranty

- What Warranties are required on the panel finish
  - SP 10 year finish (for liner panel only)
  - SP 20 year finish (for liner panel only)
  - KXL 20 year finish

Warranty Optimization Concepts

The cost of warranties should never be included in a project unless it is a requirement to satisfy the owner. Make sure you understand VP Buildings’ offering in this area.

Also, make sure you understand your involvement in the warranty when it is offered.

See the Warranties section within the Supplemental Price Book section of Order Entry for the latest offerings.
Notes:
Pricing Information

The Pricing Information section of VPC will allow you to input additional items that affect price such as your Competitive Allowance, Warranty Information, SSR Seamer Rental, Freight, etc. You should also calculate the building’s complexity (see following section and the Help screens within VPCommand).
Metal Buildings Manufacturer’s Association Complexity

MBMA Complexity - Simple

A rectangular building w/ solid web frames, purlins on the roof (any depth), SSR or PR roof panel, solid sheeted walls (PR or VR), double or single slope roof, standard rod bracing, user imposed point loads allowed, and any standard accessories.

Standard Building Accessories:

Walk doors, windows, louvers, skylights, vents, liner panels, eave gutter, etc.

MBMA Complexity - Medium

A building with any Category "B" or "C" items, but no more than (8) complexity points.

Category "B" Items (Each one counts as 2 complexity points)
Open web frames, facades (vertical & mansard), skewed end walls, South FL code, SLR roof, canopies over 10'-0", concealed fastener wall (Span Loc, etc.), cranes up to 20 ton (class "C") perpendicular to frames, roof extensions over 8'-0", masonry wind beams, sliding door (max 20' x 20'), furnish mezzanine system, monorails not perpendicular to the frames, roof height change, parapets, partitions, mini-warehouse.

Category "C" Items (Each one counts as 4 complexity points)
Special facades, skewed sidewalls, single hip, single valley, single jack beam, hanger doors, bi-fold doors, dormers, cranes under 20 ton (class "C") not
perpendicular to frames, cranes over 20 ton (class "C")
perpendicular to frames.

**MBMA Complexity - Complex**

A building with any Category "D" items, or more than (8) complexity points.

**Category "D" Items** (Each one counts as 8 complexity points)
Both skewed sidewalls & end walls, cranes over 20 ton not running perpendicular to the frames, any class "D" crane multiple hips or valleys, multiple jack beams, octagon shapes, multiple level mezzanines.

**MBMA Complexity - Factor**
**Total number of Complexity Points.**

**Category "B" Items** (Each one counts as 2 complexity points)
Open web frames, facades (vertical & mansard), skewed end walls, South FL code, SLR roof, canopies over 10'-'0", concealed fastener wall (Span Loc, etc.), cranes up to 20 ton (class "C") perpendicular to frames, roof extensions over 8'-0", masonry wind beams, sliding door (max 20' x 20'), furnish mezzanine system, monorails not perpendicular to the frames, roof height change, parapets, partitions, mini-warehouse.

**Category "C" Items** (Each one counts as 4 complexity points)
Special facades, skewed sidewalls, single hip, single valley, single jack beam, hanger doors, bi-fold doors, dormers, cranes under 20 ton (class "C") not perpendicular to frames, cranes over 20 ton (class "C") perpendicular to frames.
Category "D" Items (Each one counts as 8 complexity points)

Both skewed sidewalls & end walls, cranes over 20 ton not running perpendicular to the frames, any class "D" crane multiple hips or valleys, multiple jack beams, octagon shapes, multiple level mezzanines.
Notes:
Other Topics

These topics may be outside the normal input of VP Command, and may require consultation with VP for pricing. The purpose of this section is to determine if these elements are required in the project. Refer to VP’s order clarification documents to assist with these additional building features.

Questions for the Customer

Mezzanines
- Is there a mezzanine or elevated floor in the project?
- If there is a Mezzanine is it supported by our building structure or is it an independent structure?
- What will the mezzanine be used for (this will control the design live load)?
- Will stairwell openings be required? If so, what size and location?
- What will the Mezzanine floor material be?
  - Poured concrete (thickness)
  - Lightweight concrete (thickness)
  - Gypsum
  - Grating
  - Steel Plate
  - Wood
- Can the mezzanine be used to help brace the building?
- What are the required clearances for the mezzanine
- Finished Floor elevation
- Clearance below the mezzanine steel
- Clearance above the mezzanine to bottom of roof

Facades and Parapets
See previous sections on facades and parapets for more information.

- **What is the reason for having a Façade/Parapet?**
  - Is it an architectural element?
  - Designed to enhance the look of the building?
  - Is it to cover Roof Top Units (RTU) and/or roof slope?

- **What type of material is used for construction of the Façade/Parapet?**
  - Define the geometry of the Façade/Parapet, i.e., open or closed, mansard vs. straight.
  - Height?
  - Projection?
  - Etc.

**Partitions**

- **What is the function of the Partition wall?**
  - Fire protection.
  - Noise reduction.
  - Restrict or control air flow and/or smoke
  - Insulate portion of the building.

**Other Topics Optimization Concepts**

- Mezzanines can be a major element of the building project. Find out as much as you can from the owner about what he needs, then determine the best approach to providing the mezzanine. If it is to be by VP, the framing of the materials will be critical to the economy of the building.

- Facades and parapets may be required to change the appearance of the building or to make a statement in the marketplace. They may be to support signs or to provide a required appearance of the building.
Whatever the reason, they can be an expensive element of the building. In addition, there are some methods of constructing Facades that are more expensive than others. Before quoting the more expensive alternatives, make sure they are required.

- Partitions are usually required to separate functional areas in a building. The proper application of materials is necessary to provide the best solution. VP can provide partitions with metal panels. If other materials are required, it may be more economical to use metal studs to achieve the partition.
Additional VP Command (VPC) Items\textsuperscript{6}

\textbf{Building Editor:} This function is where you will spend the majority of your VPCommand time. The Building Editor is where you define your project, applying geometry, loading, panel types, framing and secondary types, etc. to create the project, as you desire.

\textbf{Drawings:} This function allows you to generate preliminary drawings such as Anchor Bolt layouts, Frame Cross Sections, Standard Erection Details, etc. The VPC drawing option also allows you to generate any VPC drawing to a “.dxfl” or “.dwg” file format for use in CAD packages.

\textbf{Read-me File:} This option will display information relative to VPCommand and what has been added for the current version you have loaded.

\textsuperscript{6} By Stephen Hudák
VPCommand Building Editor

**Title Bar:** Shows the name of the program and the name of the File being created or edited.

**Menu Bar:** Allows access to all of the functions of the program.

**Toolbar:** Allows access to the functions of the program in a quicker manner than searching through the menu.

See VP Command Building Editor for latest Descriptions
VPCommand Tree and Graphics Pane View

**Tree:** The left hand portion (white area) of the window is known as the Tree. The Tree contains files and folders to which you will provide information pertaining to your Building shape.

**Graphics Pane:** The right hand portion (black area) of the window is known Graphics Pane. This area will display results of your input into the Tree in a three dimensional representation of Building Shape.
VPCommand Tree Description

The “Tree” is where is where the majority of the action takes place in VPCommand. The tree is the left-hand portion of the screen within the Building Editor function. The right-hand portion of this screen is called the “Graphics Pane” which we will discuss later in more detail. A “Tree” in the VP Command sense is similar to a real, living tree that has larger branches, and smaller branches extending from the larger branches.

The Tree has a “hierarchical” set of folders for each available topic. Webster’s dictionary defines a hierarchy as “a system of church government by priests or other clergy in graded ranks”. What does this definition have to do with VPCommand you may ask? Absolutely nothing! Another definition of hierarchy is “a group of persons or things arranged in order of rank, grade, class, etc”.

Think of a hierarchy as an upside-down pyramid, with the large base containing a majority of information for a topic (for ex., frames, covering, etc.) going down to the tip of the pyramid containing more detailed information for that topic (for ex., the flange thickness of a column, the sheeting direction of panels on a particular wall, etc.). Items listed in the Tree follow this “upside-down flow”. Information contained at one level (consider Covering) applies to ALL folders and/or files within that topic unless changed at a lower level. If changed, information from that point downward within the topic applies.

Let’s think about this hierarchy, files, and folders stuff another way. Consider socks. Yes, I said socks,
those things you wear on your feet. Think of your sock drawer as a Folder. Within that drawer-folder are contained your socks. The drawer is the Folder, the socks are the files. Within that main drawer-folder, you may wish to create compartments in the drawer to separate your socks according to color. In this case, the main drawer is a folder called “socks” containing other compartment-folders called “Black Socks” and “White Socks”. The socks in each compartment are the files. If you get really obsessive-compulsive, you can further break down your socks in each compartment according to their fabric, the day of the week in which to wear them, etc.

Now, with this socks stuff in mind, let’s look at it in VPCommand terms. Consider Covering. Covering is the main sock drawer-folder. Within this folder are compartments called “Default Information” and “Data” (White and Black Socks). Within the Default Information and Data folders are additional folders and files (Wool Socks, Tuesday Socks, etc.). Information contained in the Default Information folder is applied to all folders and/or files below, unless changes are made. For example, the Default Information may contain Panel Rib Roof (White Socks). If I move down to my Shape folder and change my roof panel to SSR (Green Socks), the green socks will take precedence for my shape. It will not, however, have any effect at the upper lever folders. If I add green socks to my white sock drawer, it will always contain green socks until I remove them! Thus, my shape will always have SSR until I change it at the shape level. If you make a change in the tree, you have taken ownership of that file and your change will be maintained until YOU modify or delete it!

Continuing our discussion of the Tree and how to work within it, see the following pages to look at the Toolbar and how it changes to allow functions applicable
to the Tree as well as a discussion of the various categories within the tree.

The Graphics Pane

The Graphics Pane (the right hand portion of the window) will display the results of your input into the Tree. This pane will default to a three dimensional view when you first open an existing or create a new project but you may rotate your building shape(s) to any desired viewing angle. You may also print any view of your building you see displayed on your screen.

You should always take advantage of the Graphics Pane to check for interference in your building such as bracing conflicts with framed openings.

Whenever you click anywhere in the black area of the Graphics Pane, the proper toolbar functions will become active.
• “Print Preview” – view of what is in the Graphics Pane. Anything shown in the Graphics Pane may be printed. You can create some attractive Presentation Drawings using this function combined with the Rotation option to get any view you desire.
VPC Input Basics

When you are ready to begin inputting your project into the VPCommand Building Editor, I recommend using a sketch. For simpler buildings, this may be nothing more than a “napkin-sketch” and for the more complicated projects; this may consist of a full set of Architectural drawings. Either way, I usually make my own sketch so that I can begin thinking in “VPCommand Terms”.

Resulting VPC input made easier with previous sketch

Sample VPC Sketch
Every VPCommand project, no matter how complicated, will consist of Geometry (length, width, eave height, roof pitch, etc.) and Frames (types, locations, etc.). All buildings will also have Loads placed on them, panel types, trim conditions, etc. Having good defaults built will save you input time and insure accuracy.

The order in which the “Tree” is laid out makes for a very logical input order flow. Begin with the General Information section (inputting your Customer’s Information, Jobsite Location, etc.) and following through each level (skipping those in which you do not need to modify information) and finishing up with the Pricing Folder (inputting freight, warranties, special adjustments, etc.). In Lesson 1 (obtained in a Training Session or on the VP University web site) you use techniques that will apply to 99% of the buildings you will input, from the building’s Basic Geometry through designing your project and running Reports and Drawings.

VPC Defaults

What are “Defaults”? Think of Default projects as a baseline or beginning point. A Default building contains information that will be applied to the project you create using this default. The intent of Defaults is to save you input time and to insure accuracy for your projects. The less information you have to input, the less chance for error or forgetting items. We will look at each item in the “Tree” of the Building Editor and look at some considerations you should make pertaining to YOUR default projects.
**What can be Defaulted?:** Basically, any information that is not “dimensional” can be defaulted. Items such as Loads and Codes, Panel Information (types, finishes, colors, etc.), trim preferences, etc. can be defaulted. Some Dimensional items such as a 10 x 12 framed opening centered in a bay of a wall cannot be defaulted. The 10 x 12 framed opening can be defaulted, but its location cannot. Building Geometry, as well, cannot be defaulted (length, width, eave height, etc.)

**How many Defaults can I have?:** You can have as many defaults as you wish. Some users have defaults for all possible roof and wall panel conditions (SSR-PR, PR-PR, SSR-VR, etc.), some have Defaults for various loading conditions in the counties and/or states they work. But the key is to have good defaults that work for you! It is important to name your defaults something you can relate to. I have adopted the method of abbreviating my defaults as follows: 2006 IBC Warren County, Virginia SSR PR EG CR 4r 3w. To me this means, Standing Seam Roof, Panel Rib Walls, Eave Gutter and Downspouts, Crimped Base, 4” and 3” insulation in the roof and walls respectively with 2006 IBC loading in Warren County, Virginia. Use any name designation that makes sense to you.

**Updating Defaults:** Update your default projects as often as needed. If you find yourself making repetitive changes to a lot of your projects, such as adding 3” VRV insulation, then simply open your default and apply this change. However, if you are using old defaults, you must update these or delete and create new Default projects in order to take advantage of the VP Buildings standard product default conditions. With each new version of VPC, read the included
documentation as well as the “Read-Me” file to see what is new.
Notes:
Description of VPCommand (VPC) Colors

**Frames:** Red Frames indicates that the frame designed and detailed completely.

**Frames:** Yellow indicates that the frame has not been designed or Interactive Design is required. This member has not priced.

**Secondary:** Cyan (Light Blue) Secondary indicates the secondary has designed and detailed.

**Secondary:** White Secondary indicates that the secondary has not been designed or that design has failed for that member. This member has not priced.

**Bracing:** Yellow Bracing indicates that the bracing member has been designed and detailed.

**Bracing:** White Bracing indicates that the bracing member has not been designed or that design has failed for that member. This member has not priced.

**Trim:** Salmon (Pink) Trim indicates that a trim segment has generated. You must verify on the Reports if there are any unpriced trim items.

**Trim:** Red-Dashed Lines indicate that the trim segment has not been generated.
Other VPC Color Designations:

**Building Lines:** Lime Green-Dashed

**Purlin Channel Bracing:** Lime Green

**X-Y Axis:** White

**Wall Panel Members:** Magenta (Pinkish)

**Roof Panel Members:** Magenta (Pinkish)

**Frame Holes:** White

**Frame Clips:** Yellow

**Frame Stiffeners:** Lime Green

**Flange Braces:** Cyan (Light Blue)
Reviewing Drawings and Details

In your never-ending quest to make certain that you receive the parts and pieces you believe you are inputting into VPCommand, following are some recommendations. This is the minimum items I complete on any VPC file I input.

1. Thoroughly review Input Report.
2. Complete and Save VPC-Run (Run / Run All) function
3. Visually Review the resulting “Colors” in the Graphics Pane in the Building Editor. See VPC-Tip #2 on the VP University website for more information on this.
4. Run and Review Pricing and Edit Check Reports. Look for the asterisks (*), and address as necessary. Generating a Pricing will prompt you to review the Engineering Content.
5. When I feel I am getting what I need, I generate some Drawings and the Standard Erection
Details SEDs) to review (you can view these on screen or print out if you desire). If my SEDs show Panel Rib roof details, and I thought I input SSR, chances are that my Input is not correct. A common mistake is to have SSR on the main roof, and then I input a canopy and forgot to set this up in my Default accordingly or forgot to change it during input.

How To Use the Engineering Content Screen

Follow these steps:

- Open the pricing folder and double click the Engineering Content to review the conditions.
Revised: Show the status of the condition. If the condition was added by the system it will show No, in that the status of that item was set but has not been changed by the user. If the user has modified a system generated or user input item the status will show Yes.

System: Shows the quantity of system detected conditions.

User: Shows the quantity of user input conditions.

Generate: Shows the type of condition, either System or User. A system condition should be detected by VP Command automatically. A user condition must be entered by the user.

Category: Shows the category of input the condition is in. JPU stands for Job Processing Units used internally by Varco Pruden.

Description: Shows a brief description of the condition.
All system generated quantities should be verified by the user before final pricing. Any quantities that are incorrect may be overridden by typing the correct quantity in the user quantity field. To type a quantity, simply click in the desired field and type the number.

When all user changes are complete you can click the Lock Current Values check box so that the engineering content values will not change if the job is re-run. This should only be used when the pricing is finalized.

Once all input is complete click OK and save the project.

Engineering Content Charges

Each point added in the engineering content list is worth $100 engineering fee. An itemized break down of conditions and points is shown at the end of the pricing report. There is also a new category on the pricing summary to show the net engineering fee added.
Tree Tips:

- **Double clicking** on a file acts as the “Revise” function to access the appropriate window.

- **“Left-Clicking** to select, then **Right-Clicking”** the mouse in the tree will activate a “Pop Up” menu of available options.

- The **“Menu”** also allows for options to be performed. Note that the Menu will activate options depending upon whether you are in the “Tree” or the right hand “Graphics Pane”. Options that are “grayed-out” are not available.

VP Command Toolbar

The “**Toolbar**” allows for various options to be performed. Note that the Toolbar will activate icons dependent upon whether you are in the “**Tree**” or the right hand “**Graphics Pane**”. Options that are “grayed-out” are not available.

**Toolbar with Tree Selected:**
Toolbar with Graphics Pane Selected:

- Hitting the “F5” key on the keyboard or selecting the refresh icon from the toolbar will “collapse” (close all open folders) and “refresh” the Tree.

- Clicking the plus sign (+) to the left of a folder will open or expand that folder.

- Clicking the minus sign (-) to the left of a folder will close or contract that folder.

- Double clicking on a folder will open a closed folder and close an open folder.

- You may “Drag-and-Drop” certain information from one VPCommand file to another.

- Hitting the “Tab” key on the keyboard will advance the cursor within a window to the next input field, highlighting that item, to allow for easy modification of the field.

- Hitting “Shift – Tab” on the keyboard will back the cursor within a window to the next input field, highlighting that item, to allow for easy modification of the field.

- Use the “Notes” tabs within VPCommand windows to better clarify your intentions.
### VP Command Tree Layout:

<table>
<thead>
<tr>
<th>VPC Category</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>General Information</td>
<td><em>General Information</em> contains names, addresses, etc. of the jobsite and Builder. You also control your order options such as primer preferences, order types, and English/Metric needs.</td>
</tr>
<tr>
<td>Geometry</td>
<td><em>Geometry</em> is where you define the building envelope dimensions such as width, length, eave height, roof pitch, ridge locations, etc. There are well over 100 “pre-defined” shapes for your use. There is a “custom” shape input method for those rare times you cannot find a pre-defined shape.</td>
</tr>
<tr>
<td>Attachments</td>
<td><em>Attachments</em> to VPC are additional items that are attached to your main structure; these include: canopies, rake extensions, partitions, parapets, facades, and mezzanines.</td>
</tr>
<tr>
<td>Loading</td>
<td><em>Loading</em> is where you input your environmental loads such as Wind, Snow, Seismic, as well as your building code and other special loading needs.</td>
</tr>
<tr>
<td>VPC Category</td>
<td>Description</td>
</tr>
<tr>
<td>--------------</td>
<td>-------------</td>
</tr>
<tr>
<td>Frames</td>
<td>The Frames folder is where you input and define the parameters of your Primary Framing members such as RFs, CBs, etc. You can revise the base elevation, depths, as well as many other frame contraints.</td>
</tr>
<tr>
<td>Cranes</td>
<td>The Cranes folder is where you define and locate your desired crane information.</td>
</tr>
<tr>
<td>Bracing</td>
<td><strong>Bracing</strong> includes items such as rods, portal braces and portal frames, and wind posts.</td>
</tr>
<tr>
<td>Secondary</td>
<td><strong>Secondary</strong> is for the wall and roof member types depths, continuous or simple, outset, inset, or other as well as their location and geometry (CEE, ZEE, other).</td>
</tr>
<tr>
<td>Framed Openings</td>
<td>The Framed Openings folder is for the framing and trim options of overhead and vertical lift doors as well as any other opening you wish to define that contains jambs, headers, sills, trims, etc.</td>
</tr>
<tr>
<td>Openings</td>
<td><strong>Openings</strong> are created automatically by VPC when shapes have a “common” wall region such as Lean-Tos, Roof Height Changes, and any other structure where wall planes touch. The default by VPC is to remove all material (sheeting, gits, insulation,</td>
</tr>
<tr>
<td>VPC Category</td>
<td>Description</td>
</tr>
<tr>
<td>--------------</td>
<td>-------------</td>
</tr>
<tr>
<td>Covering</td>
<td>etc.) You can override the parameters of the openings if you wish to put back some of the items.</td>
</tr>
<tr>
<td>Liner</td>
<td>Covering is for VP exterior (and partitions) surfaces for the input of SSR, PR, VR, and any other standard VP product. You also define surfaces that are not by Varco Pruden (NBVP) such as brick, masonry, glass, etc. as well as portions that are completely open. The Openings folder should only be used to “put back” material that VPC initially removes.</td>
</tr>
<tr>
<td>Insulation</td>
<td>Liner is the back or underside covering of walls, roofs, canopies, etc. This is also where you define soffit.</td>
</tr>
<tr>
<td>Trim</td>
<td>Insulation contains input for fiberglass, rigid board, or no insulation as well as insulation accessories such as patch and double-stick tape and other items.</td>
</tr>
<tr>
<td></td>
<td>Trim contains standard VP items such as eave gutter, rake fascia, wall panel base conditions as well as many other required items to trim your VP building.</td>
</tr>
<tr>
<td>VPC Category</td>
<td>Description</td>
</tr>
<tr>
<td>---------------------</td>
<td>-----------------------------------------------------------------------------</td>
</tr>
<tr>
<td>Liner Trim</td>
<td><strong>Liner Trim</strong> allows you to define your desired trims when using liner panels.</td>
</tr>
<tr>
<td>Accessory</td>
<td><strong>Accessory</strong> items are for wall and roof and contain such items as walk doors, windows, vents, etc.</td>
</tr>
<tr>
<td>Part Status</td>
<td><strong>Part Status</strong> allows you to control which items to design and price. This feature may be combined with the “Existing Shape” check box in the Geometry window to turn off or on certain items you may wish to price, for example, at an existing building.</td>
</tr>
<tr>
<td>Pricing</td>
<td>The <strong>Pricing</strong> folder allows you to input special discounts, warranty and freight information, SSR seamer rental as well as defining the project’s complexity.</td>
</tr>
<tr>
<td>Reports</td>
<td><strong>Reports</strong> contain any information you may wish to view for your project such as Pricing, Reactions, Calculations, and many, many more.</td>
</tr>
<tr>
<td>Drawings</td>
<td>The <strong>Drawings</strong> folder here in the Tree of the Building Editor allows you to view or print</td>
</tr>
<tr>
<td>VPC Category</td>
<td>Description</td>
</tr>
<tr>
<td>--------------</td>
<td>-------------</td>
</tr>
<tr>
<td></td>
<td>only various erection drawings. It is recommended that you use the separate “Drawings Editor” if you wish to modify drawings. There you can create dxf, dwg, as well as 3D models, and add text, lines, details, etc.</td>
</tr>
</tbody>
</table>
Notes:
View: From wall plane

Endwall: Always from left to right as viewed from outside the building.

Sidewall: Always from left to right as viewed from outside the building.
**Roof Plane:** Ridge at the top, eave at the bottom, always from left to right.

**View Button:**

This button allows the user to do five functions: Zoom, Text, Move, Parent Dialog, Orientation, and Layers. These are all graphic functions that the program will allow you to use in the Tree Pane when the button is activated.
**Parent Dialog** will allow you to hide or show the screen you are working on so that you can see more of the graphics pane.

**Section: From-To Reference Points**

The “**From**” eave height is represented by a “**Green**” section arrow, and the “**To**” eave height is represented by a “**Red**” arrow. Note that for some pre-defined shapes the “**Green-From**” arrow is absent. The “**Green-From**” arrow is then taken to be opposite the “**Red-To**” arrow.

The more complicated shapes will clearly show both the red and green arrows.

The Section can also be referenced as standard architectural sections with the “**Left**” arrow being “**From**” and the “**Right**” arrow being “**To**”.

![Diagram showing From-To Reference Points](image-url)
From - Eave Height

In this edit box, enter the Eave Height for the left side of the section. Viewed from the "Section Cut Line", the left side may be indicated by a green arrowhead.

Sample:

To - Eave Height

In this edit box, enter the Eave Height for the right side of the section. Viewed from the "Section Cut Line", the right side may be indicated by a red arrowhead.

Sample:
“Along” Wall – Locating Frames

The wall surface you select to locate frames is known as the “Along” wall. This wall will be the “Start” point when locating; interior columns, endposts, and is the “Left” point for partial length frames. This “along” wall will also number exterior and interior columns beginning at this wall.
“Frame” Numbers vs. “Frame Line” Numbers

VPCommand differentiates between frame numbers and frame line numbers. Frame line numbers are designated as Frame line 1, Frame line 2, Frame line 3, etc. and are generated when you complete a “Run” which designs and details your building, whereas Frame numbers are literally the number of that frame going from left to right as you are facing the wall surface standing outside your shape. Frame numbers have nothing to do with the “Along” wall! They are counted as 1, 2, 3, etc., at each surface as you are facing that wall.

Using frame numbers is very convenient for complex shapes. You simply count the frames from left to right as you face the selected wall rather than trying to figure out if this is frame line U7, or frame line B, etc.
Arrow represents “View” direction. Frames are numbered “left-to-right” as facing this surface. Left hand edge of surface is “Zero” reference point for inserting frames. Framed Openings can be located from either left or right edge of surface as well as from frame numbers.
Notes:
VPCommand Parts Status

The VP Command Parts Status section can be used to control which parts and pieces you wish to price. For example, you can use this to remove material at existing building conditions. There may be times you wish to leave some items to design, detail, and price for existing buildings such as a wall that is higher than the new shape. You can leave the required secondary, trim, etc. to “run” and use for the existing building.

In the geometry section of VPC there is a check box for “existing shape.” You may use this to specify the entire shape as existing and thereby “turning off” all items (pertaining to the existing shape) at the Parts Status level.

VPCommand Drawings

In the VPC Building Editor there is a folder for “Drawings.” In this level you can view and print Drawings. When you create drawings they are “as designed” at that time; if you revise anything within VPC any created drawings are not updated, you must create new ones.

The “VPC Drawings Editor” offers more flexibility and options concerning drawings. At the function you can create, plot, revise, etc. your drawings. You can create “dxf” and “dwg” files as well as three-dimensional models to use in your other drawing applications.

See the “Help” section within the drawing editor for additional information.
VPCommand Reports

Inside the VPC Building Editor you can generate many reports. Some common are the **Input** (a reflection of what you have input and what will be designed, detailed, and priced), **Pricing** (what has been designed and priced as well as showing an “asterisk” (*) indicating what has not been priced and where you need to look to address these unpriced issues, **Edit Check** (which listing more information as to what the unpriced conditions are), and **Reactions** (showing preliminary foundation reactions), etc.
Notes:
Order Entry System

The VP Order Entry System (OE) is a live web portal that provides a quick and efficient means of transferring VP Command Building Estimates and Building Orders between your office and VP Buildings. In addition, it offers direct access to many other valuable resources offered by VP Buildings.

- Transfer VP Command files back and forth to VP Estimating
- Transfer Building Orders to VP
- Attach Order/Estimate Clarification Forms (OCFs) as well as any other email-able documents such as digital photos, drawings (pdf, please), and any MS Office format files. For instructions, log onto the Order Entry System, click on Help, then Online Help, and go to the Order Entry How-tos in the lefthand column for website or login assistance, just call VP Software Support at 877-874-3579.

   The Tool Bar on the Help Screen (Help / Online Help) contains links to important additional VP Related Web tools. Some of the most common are:

VPU - VP University

Course descriptions, Updated schedules, and Registration Forms, VP Command Tips - Short reviews addressing over 50 (and growing) common VP Command issues.

- VPCommand Lessons - All VPC Lessons from Level I, and II classes for you to review.
• Downloadable VP Product Seminar modules for your use

• Lots of other material...

**Supplemental Price Book**
This Online manual contains all of the tools, guidelines, policies, definitions, and terms and conditions applicable to your everyday dealings with VP Buildings that are not addressed on VP Command. Here you'll also find:

• Quote Assistance Request Forms (VP Command estimate assistance cover sheet)
• Quote Request Form (attach to drawings for Complete Estimates)
• Order Clarification Forms Standard questions and forms for specific conditions
• Seamer Rental / Purchase costs and rental period definition
• Warranty Information
• Owners' Preventative Maintenance Manual
• Phone numbers and addresses for Service Center personnel as well as Sales contacts
• Freight Calculator to determine real-time current freight costs (subject to escalation)
• and lots more

**VP.Com**
Direct access to VP's public website

**VP Marketing**
This website provides access to many tools which will help you become more successful. Marketing Tools such as Literature, Direct Mail, Coop advertising, and Yellow Pages Ready to use press release templates, print ads, and VP Logos, VP Builder Hall of Fame Contest and Image Archive for your use, Economic and Market
Information for your assigned Trade Area, Updates from Varco Pruden Marketing, Systems, and R&D Departments. Also available at: www.vpmarketinginfo.com.

**VP Components**

Online pricing and ordering of components only. Great typical details! Also available at: www.vpcomp.com.

**VP Builder Site**

The [www.vpbuilder.com](http://www.vpbuilder.com) site is for accessing the latest schedule of training sessions as well as to obtain pre-class material.

**VARCO PRUDEN ROOF SYSTEMS**

**VP Roofing Retrofit and Re-roof Solutions**

Building owners looking for a way to stop roof leaks, reduce maintenance cost and improve the appearance of their facility are finding the answer with VP Roof Systems and their local Varco Pruden Builder. Whether your current roof is a non-metal or a metal roof...flat or sloped, Varco Pruden Roof Systems can provide a solution that gives you long-term, weather-tight protection and fewer roofing headaches.

7

[http://www vp.com/Products/ProductDescriptions/VPRoofSystems.aspx](http://www vp.com/Products/ProductDescriptions/VPRoofSystems.aspx) February 18, 2010
Benefits of a Varco Pruden Retrofit or Re-roof solution include:

- A roof system designed to meet the highest industry standards for quality and performance
- A selection of panel options and architecturally attractive colors
- The option of adding slope to flat roofs, eliminating "ponding" and problems related to standing water
- Increased energy-efficiency with additional insulation and "cool paint" formulations

Products from Varco Pruden Roof Systems include:

(A) Built Up Slope Structural - Ideal for applications when a project requires positive roof drainage to prevent water from standing on
the roof surface. A built-up slope also allows for additional insulation, improving energy-efficiency and reducing heating and cooling costs. All structural materials are made from durable, galvanized steel, can be installed over the current structure without interrupting on-going business operations are designed and manufactured to give years of trouble-free service.

**B) SLR Roof Sheeting**
- An architectural roof panel designed to give improved aesthetics while providing long-term weather-tight performance. Made from sturdy 24 or 22 gauge galvalume steel and coated with highest quality kynar/hylar paint finishes, SLR panels meet the highest industry standards for roof sheeting. Optional, cool color paints can provide additional thermal efficiency and help reduce "heat-island" effects.
(C)SSR Roof Sheeting - Varco Pruden’s most recognized roof solution, this engineered panel is ideal for low-slope applications as low as 1/4’:12. The 3" tall ribs are field seamed to provide a sealed membrane surface that stands up to the toughest weather challenges. SSR’s patented seamed ridge cap provides additional weather protection and VP’s unique sliding clip allows the roof to respond to thermal changes and reduce panel wear.

Each Varco Pruden Roof System project combines the advantages of superior roof engineering and design with warranted, proven products. Your local Varco Pruden is your local source for complete information and assistance with your project needs. To find out more about Varco Pruden Roof Systems and to get in touch with your local contact, send your request to
**Fast Track**
(as of February 2010. See Fast Track input for current options)

**Fast Track Loads:**
Standard building use, collaterals, snow, wind & seismic,
Max Wind, 140 MPH
Max Snow, 100 PSF
Geometry: Width: 20’ to 250’ wide
Length: 30’ to 750’
Eave Heights: 10’ to 30’
Roof Pitches: 1/4 to 6:12 pitch
Single Sloped: max high eave 35’
Gable Buildings: both symmetrical & unsymmetrical
Note: The ridge can be offset up to 20% of the building width from the center.

**Fast Track Frames:**
Rigid Frames 20’ to 120’
CB-1, 80’ to 140’
CB-2, 120’ to 210’
CB-3, 160’ to 250’
CB-4, 200’ to 250’
CB-5, 240’ to 250’
Base of columns can be adjusted
Note: Tapered exterior columns only and the interior columns are equally spaced.
Endframes: Single Zee, 20’ to 250’, 1, 2, 3 & 4:12 even pitches only
Post & Beam
Rigid Frames w/endposts, 20’ to 120’
Rigid Frames, full load, w/endposts 20’ to 120’
Standard & special endpost spacings
Bays: Mixed is allowed, 15’ to 32’
Note: There is a max. variance in bay width of ±30%
Fast Track Bracing:
Panel diaphragm considered before adding diagonals
Wall Rods
Must use Rod Bracing option available
Portal Braces up to code maximum
Portal Frames

Fast Track Current Available Building Codes
1997 Uniform Building Code
1999 National Building Code (BOCA)
1999 Standard Building Code
2000 IBC with 2003 DC Supplement
2000 International Building Code
2002 Kentucky State Building Code with 2003 supplement
2002 NYS Building Code
2002 Wisconsin State Building Code
2003 Indiana Building Code
2003 International Building Code
2003 Minnesota State Building Code
2003 Virginia Uniform Statewide Building Code
2004 Florida Building Code with 2005 Supplement
2004 Florida State Building Code
2005 Connecticut Building Code
2005 National Building Code of Canada
2005 North Dakota
2005 Ohio Building Code
2005 Vermont Building Code
2006 Georgia State Amendments
2006 International Building Code
2006 North Carolina State Building Code
6th Edition Massachusetts
7th Edition Massachusetts
2007 Florida State Building Code
2007 Minnesota State Building Code
Fast Track Secondary:
Roof, 7”, 8½” 10” and 11 ½” purlins
Walls: 7”, 8½” 10” and 11 ½” outset, standard inset and flush inset

Fast Track Roof Panels:
Panel Rib Roof or SSR
Note: VP standard colors only
Wall Panels: Panel Rib, Vee Rib or RPR Panel
Note: VP standard colors only

Fast Track Framed Openings:
Up to 24’ wide x 18’ tall (cannot be closer than 2’ below eave height)

Fast Track Liner:
8’ high with standard trim
Panel Rib
RPR Panel

Fast Track Trim:
VP standard
Eave Fascia: Eave Trim
Eave Gutter
Notch, no trim, Panel Rib only
Notched Eave Gutter, Panel Rib
Base Trim: VP standard
Base Trim w/ base angle
Base Trim w/ 8 ½” base girt
Base Trim w/ concealed base
Crimp w/ base angle
Crimp w/ 8 ½” base girt
Crimp w/ concealed base
Canopies: Piggy back, 2’ to 6’ projection, @ eaves only
3-plate straight, 2’ to 6’
3-plate flat bottom, 2’ to 12’
Note: 3-plate canopies may be located from 8’ A.F.F. to 2’ below the eave

**Fast Track Insulation:**
Standard options

**Fast Track Accessories**
Accessories: Same as in VP Command
How to Price a VP Building

Five Pricing Methods

There are two methods you can use to fully estimate a VP Building in your office.

1. - For simple buildings, we provide the VP Fast Track pricing system, accessible online, within Order Entry.

2. - For other buildings, you should utilize VP's proprietary VP Command software leased by your firm. Based upon your level of expertise, you may be able to model many varied structures onto VP Command in your office. Running the building file you have created in your office, you will be able to generate estimates, preliminary drawings and preliminary engineering data.

The final three methods involve the partial or complete involvement of VP's Estimating Group.

3. - The third method is a shared effort, initiated by you, the builder, inputting the project into VP Command in your office and then transmitting the file to VP Estimating for assistance in completing the quote. This method is the most frequently used of the five shown here and requires you to fax or e-mail the VPC Quote

8 By Dave Cleary
Request form, along with the OCF Standard Questions forms.

4. - Sometimes a design/build project is complex and modeling the project onto VP Command is simply beyond your level of expertise. In this case, we ask you to send sketches, drawings, VP's Price Confirmation request sheets along with the OCF Standard Questions form to VP Estimating. VP Estimating can complete quotations for complex design/build projects. We will work closely together with you and your team using our best value-engineering skills to generate a complete estimate.

5. - If a design professional has prepared Plans and Specifications for a project which clearly shows all of the environmental loads, building geometry, and other parameters required for the project, VP Estimating can complete the estimate. As in method 4, we ask that you send the VP Price Confirmation request sheets and the OCF Standard Questions form with the drawings and specifications.
Varco Pruden Buildings - 5 Pricing Methods

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Call District Manager for Competitive Allowance

Pricing in VP Command is competitive!! Call DM for special needs.
Notes:
Green / Sustainable Construction

Sustainable Development

Sustainable development has been defined as balancing the fulfillment of human needs with the protection of the natural environment so that these needs can be met not only in the present, but in the indefinite future.\(^9\)

A sustainable building, or green building\(^{10}\) is an outcome of a design philosophy which focuses on increasing the efficiency of resource use — energy, water, and materials — while reducing building impacts on human health and the environment during the building's lifecycle, through better “siting,” design, construction, operation,


\(^{10}\) Source: [http://en.wikipedia.org/wiki/Green_building](http://en.wikipedia.org/wiki/Green_building)
maintenance, and removal. Though green building is interpreted in many different ways, a common view is that they should be designed and operated to reduce the overall impact of the built environment on human health and the natural environment by:

- Efficiently using energy, water, and other resources
- Protecting occupant health and improving employee productivity
- Reducing waste, pollution and environmental degradation

**USGBC**

The U.S. Green Building Council (USGBC) defines green building as “…those that incorporate design and construction practices that significantly reduce or eliminate the negative impact of buildings on the environment and occupants in five broad areas\(^{11}\):

1. Sustainable site planning
2. Safeguarding water and water efficiency
3. Energy efficiency and renewable energy
4. Conservation of materials and resources
5. Indoor environmental quality

LEED expands this definition to include “Innovation of Design” or “Innovation in Operations” to include items that go above and beyond the basic green building principles such as: green educational programs; green cleaning; green power purchasing; construction waste

management; etc. Having a LEED certified professional on your project can help you immensely in achieving the desired certifications.

LEED v3.0 credit categories and their point distribution are:

- **Sustainable Sites (SS)** – 12 points
- **Water Efficiency (WE)** – 10 points
- **Energy & Atmosphere (EA)** – 30 points
- **Material & Resources (MR)** – 14 points
- **Indoor Environmental Quality (EG)** – 19 points
- **Innovation in Operations (IO)** – 7 points

In order to design a building that can be certified as a green building under LEED (Leadership in Energy and Environmental Design) several factors/activities must be incorporated into the design. Those factors and activities are listed below:

**Sustainable Sites**

- Building should not be developed on prime farmland, land located near the 100-year flood plain, land located within 100 feet of a wetland, or on existing public parkland. Building should be developed, preferably, within existing urban areas to preserve green spaces and reduce urban sprawl. Ideally, the building should be developed on cleaned up and rehabilitated brown-fields.

- Orient the building to reduce heat loss in the winter and heat gain in the summer. Use plantings to block wind and direct sunlight.
• Site disturbance should be kept to a minimum. Buildings with small footprints are preferred.

• Maintain existing vegetation located more than 40 feet from the building or 5 feet from roadways and walkways. If the site was previously developed, minimize paving and add green areas on the building site.

• Minimize storm water runoff. Provide a means to filter the runoff through plants and settling basins before it is discharged to sewer.

• Reduce outdoor light pollution by specifying shields on outdoor lighting.

• Water Efficiency

• Specify natural landscaping that requires little to no artificial irrigation. If irrigation is required, specify drip irrigation.

• Reduce domestic water use by specifying water conserving toilets, urinals, and showers.

• Capture and use rainwater for irrigation, makeup to cooling towers, and washing cars.

• If local building codes permit, consider using rainwater to flush toilets.

Energy and Atmosphere

• Have the building commissioned by a designated Commissioning Authority.
Energy performance of the building must meet or exceed the American Society of Heating, Refrigerating, and Air Conditioning Engineers (ASHRAE) Standard 90.12.

No chlorofluorocarbon (CFC) containing equipment permitted in the building.

When practical, use renewable energy resources like solar, wind, and biomass\(^\text{12}\).

Reduce or eliminate the use of hydrochlorofluorocarbon (HCFC) containing equipment.

Provide a means to measure ongoing energy and water consumption.

When practical, buy electric power from a green power provider (wind farm).

Indoor Environmental Quality

Building design must comply with ASHRAE Standard 623 and ASHRAE Standard 554.

No smoking in the building.

Carbon dioxide can be monitored to measure ventilation effectiveness.

\(^{12}\text{Biomass, a renewable energy, is biological material derived from living, or recently living organisms, such as wood, waste, and alcohol fuels}\)
• Design must insure good ventilation effectiveness.

• Contractor must develop and follow an indoor air quality management plan during construction.

• Specify building materials that emit little to no volatile organic compounds (VOC).

• Indoor chemical pollution sources must be isolated and their emissions exhausted.

• Building occupants should have a high degree of control over their environment including views/daylight from outdoors.

**Materials and Resources**

• An area in the building must be designated for the storage and collection of recyclables.

• It is preferred to reuse materials from existing buildings.

• Recycle 50 to 75% of the construction waste.

• When practical, specify salvaged material.

• Specify materials with recycled content.

• Specify materials that are located within 500 miles of the site.

• Specify rapidly renewable materials like bamboo, pine, and wheat grass.

• Use only wood grown on tree farms that use certified practices.
Notes:
Notes:
Conclusion

This manual is designed to assist you in becoming an expert on the many ways to approach a project. Two things to remember when designing and estimating a project are:

1. Find out the customer’s specific needs on a project.
2. Apply the products in a creative way to achieve the project’s objectives.

By identifying your customer’s wants and needs, you will understand the true project goals, which will create a unique advantage over your competition. This edge can win you the project.

Another purpose of this manual is to give tips on how to determine a project’s needs before you pitch the project to the owner. First, you must discuss the product applications with the owner or specifier in order to determine what and how the VP products will be used.

The more questions that are asked and answered on the front-end will determine how the project proposal is structured. The VP Buildings’ product line is one of the most versatile in the industry and can be adapted to suit the project’s specific needs.

We hope that this manual is a useful tool for our Builders in the process of selling, designing and estimating projects. If you have any questions concerning any applications in this manual, please contact your VP Service Center. With your customer-focused proposal and VP’s superior performance, we can create The Ultimate Building Solution for your customer.
Disclaimer:

The examples and illustrations in this manual are intended to support the discussion topic and in some cases may not be accurate for a condition being considered. They are generally true, but can always be found to not cover some given situation. They have been developed with particular loadings, dimensions, and codes, and are accurate for the situation intended. The charts showing percentages are meant to be approximate or to show the trend of the subject rather than an exact number for all.

With the many variables in construction: loading; geometry; customer preference; etc. it is often difficult to state that “If A is done, then B will result.” Therefore you should take advantage of the power of VPCommand to create varying building project scenarios for your customer.
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In today’s competitive environment it is more important than ever to combine your individual sales capability with strong product knowledge. This combination of skills will have a significant impact on the ability to achieve the sales and profit goals of your company while providing building solutions that meet your Customer’s needs.

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- *Make a Profit*
- *Meet the Needs of the Customer*